

**PSG COLLEGE OF ARTS & SCIENCE  
(AUTONOMOUS)**

**BCom DEGREE EXAMINATION MAY 2019  
(Sixth Semester)**

Branch - **COMMERCE (FOREIGN TRADE)**

**CORE ELECTIVE - II:  
FOREIGN TRADE PROCEDURES AND DOCUMENTATION**

Time : Three Hours

Maximum : 75 Marks

**SECTION-A (20 Marks)**

Answer **ALL** questions

**ALL** questions carry **EQUAL** marks (10 x 2 = 20)

- 1 What is international trade?
- 2 What are the forms of counter trade?
- 3 Who are the registered exporters?
- 4 What do you mean by letter of credit?
- 5 What is a mate's receipts?
- 6 What is airway bill?
- 7 State any two documents used in exports.
- 8 What are the advisory services provided by the EXIM bank?
- 9 What is a bill of entry?
- 10 State any two kinds of trade credit granted to imports.

**SECTION - B (25 Marks)**

Answer **ALL** Questions

**ALL** Questions Carry **EQUAL** Marks (5 x 5 = 25)

- 11 a What are the significance of trade in services?  
OR  
b State the post export procedures in international trade.
- 12 a Explain the functions of export houses in international trade.  
OR  
b What are the pre-shipment inspection procedures in international trade?
- 13 a What are the importances of bill of lading?  
OR  
b Explain the various multimodal transport documents used in export.
- 14 a Describe the various types of export finance granted to exporters.  
OR  
b State the role of ECGC.
- 15 a What are types of import finance granted to importers?  
OR  
b Describe the various import procedure in international trade.

**SECTION - C (30 Marks)**

Answer any **THREE** Questions

**ALL** Questions Carry **EQUAL** Marks (3 x 10 = 30)

- 16 Describe the significance of merchandise trade.
- 17 State the different procedures of exports in international trade.
- 18 Explain any four documents used in export.
- 19 What are the functions of export import bank of India?
- 20 State the role and relevance of government interventions in import trade.