

PSG COLLEGE OF ARTS & SCIENCE  
(AUTONOMOUS)

BSc DEGREE EXAMINATION DECEMBER 2022  
(Fourth Semester)

Branch – PSYCHOLOGY

SOCIAL PSYCHOLOGY - II

Time: Three Hours

Maximum: 75 Marks

SECTION-A (10 Marks)

Answer ALL questions

ALL questions carry EQUAL marks (10 x 1 = 10)

1. \_\_\_\_\_ is a form of social influence involving direct requests from one person to another.  
a. Compliance                      b. Conformity                      c. Obedience                      d. Social norms
2. \_\_\_\_\_ is a desire to differentiate oneself from others by emphasizing one's uniqueness or individuality.  
a. Cognitive justification      b. Individuation                      c. Minority influence      d. Dissent
3. Exclusive concern with one's own personal welfare is called as \_\_\_\_\_.  
a. Altruism                      b. Empathy                      c. Sympathy                      d. Egoism
4. \_\_\_\_\_ refers to the person attempting to control anxiety by rumination and intellectualization.  
a. Repression                      b. Regression  
c. Systematic desensitization      d. Sensitization
5. \_\_\_\_\_ suggests that aggression stems from innate tendencies that are universal among members of a given species.  
a. Drive theory                      b. Social learning theory  
c. Instinct theory                      d. Cognitive theory
6. In \_\_\_\_\_ the prime objective is to inflict some kind of harm on the victim.  
a. Hostile aggression                      b. Instrumental Aggression  
c. Hostile Attributional Bias                      d. Displaced Aggression
7. \_\_\_\_\_ is known as the social standing or rank within a group.  
a. Roles                      b. Role conflict  
c. Status                      d. Norms
8. Effects upon performance resulting from the presence of others refers to \_\_\_\_\_.  
a. Cognitive performance                      b. Cohesiveness  
c. Social facilitation                      d. Evaluation apprehension
9. \_\_\_\_\_ refers to issues such as violent crime, segregation exposure to delinquent peers, poverty and poor parenting.  
a. Social adversity                      b. Social discrimination  
c. Social perception                      d. Social cognition
10. \_\_\_\_\_ is derived from an accumulated range of positive emotions such as joy, interests and pride.  
a. Personal happiness                      b. Anxiety  
c. Stress                      d. Depression

Cont...

**SECTION - B (35 Marks)**

Answer **ALL** Questions

**ALL** Questions Carry **EQUAL** Marks (5 x 7 = 35)

11. a How are emotions and social influence related?  
OR  
b Sketch out a short note on obedience to authority.
12. a Describe how individuals respond to emergency.  
OR  
b Outline the factors that increase the tendency to help.
13. a Narrate the causes of bullying.  
OR  
b Apply the strategies to prevent and control aggression.
14. a State the effects and presence of others in groups.  
OR  
b Summarize the role of leadership in group settings.
15. a Classify the causes of social adversity.  
OR  
b Describe the social side of personal health.

**SECTION - C (30 Marks)**

Answer any **THREE** Questions

**ALL** Questions Carry **EQUAL** Marks (3 x 10 = 30)

16. Examine the factors affecting conformity and the basis of conformity.
17. Discuss the motives for prosocial behavior.
18. Highlight the causes of human aggression.
19. Summarize the decision making by groups.
20. Infer how emotions influence personal happiness.

Z-Z-Z

END