

**PSG COLLEGE OF ARTS & SCIENCE  
(AUTONOMOUS)**

**BBA DEGREE EXAMINATION DECEMBER 2022  
(First Semester)**

Branch – **LOGISTICS**

**PRINCIPLES OF MANAGEMENT**

Time: Three Hours

Maximum: 50 Marks

**SECTION-A (5 Marks)**

Answer ALL questions

**ALL questions carry EQUAL marks**

**(5 x 1 = 5)**

- 1 Identify the various levels of management
  - (i) Two
  - (ii) Three
  - (iii) Four
  - (iv) Five
- 2 Who Introduced Management by Objective Concept
  - (i) Peter F Drucker
  - (ii) Henry Fayol
  - (iii) F W Taylor
  - (iv) Elton Mayo
- 3 What is the process of grouping the jobs?
  - (i) Directing
  - (ii) Controlling
  - (iii) Organizing
  - (iv) Planning
- 4 Identify the process of making potential candidate to apply for job
  - (i) Training
  - (ii) Recruitment
  - (iii) Selection
  - (iv) Appraisal
- 5 Name the decision that is taken to put the policy into actions
  - (i) Tactical Decision
  - (ii) Operating Decision
  - (iii) Strategic Decision
  - (iv) Routine Decision

**SECTION - B (15 Marks)**

Answer ALL Questions

**ALL Questions Carry EQUAL Marks**

**(5 x 3 = 15)**

- 6 a Analyze on Scope of Management  
**OR**  
b Compare between Manager & Entrepreneur
- 7 a Classify on different types of planning  
**OR**  
b Summarize on Forecasting
- 8 a Narrate on Principles of Organizing  
**OR**  
b Outline on Accountability & Responsibility
- 9 a Narrate on Levels of HRP  
**OR**  
b Sketch about Theory X & Y
- 10 a Outline about Ethics in Management  
**OR**  
b State the different types of Decisions

**Cont...**

**SECTION -C (30 Marks)**

Answer ALL questions

**ALL questions carry EQUAL Marks**

(5 x 6 = 30)

11 a Analyze about Contemporary Issues in Management.

OR

b Identify the Skills required for a manager.

12 a Examine on different types of planning.

OR

b Discuss in detail about MBO.

13 a Enumerate on various types of organizations.

OR

b Examine the various principles of Delegation.

14 a Identify the various elements of Staffing.

OR

b Discuss in detail about leadership theories.

15 a Analyze on various Micro & Macro environmental factors in business.

OR

b Outline on SWOT Analysis.

Z-Z-Z

END