

PSG COLLEGE OF ARTS & SCIENCE
(AUTONOMOUS)
BCom DEGREE EXAMINATION DECEMBER 2023
(Fifth Semester)

Branch – COMMERCE(FOREIGN TRADE)

DISCIPLINE SPECIFIC ELECTIVE – I:
FOREIGN TRADE PROCEDURES AND DOCUMENTATION

Time: Three Hours

Maximum: 50 Marks

SECTION-A (5 Marks)

Answer ALL questions
ALL questions carry EQUAL marks (5 x 1 = 5)

- 1 -----converts the currency of one country into another.
(i) Foreign market (ii) Foreign trade
(iii) Foreign Country (iv) Foreign exchange
- 2 -----is one of the main components of International business.
(i) Import (ii) Export
(iii) Trade (iv) Company
- 3 ----- finance refers to the credit extended to the exporters prior to the shipment of goods for the execution of the export order.
(i) Pre-Shipment (ii) Post-Shipment
(iii) Import -Shipment (iv) Export-Shipment
- 4 -----of India is India's leading export financing institute that engages in integrating foreign trade and investment with the country's economic growth.
(i) Import Bank (ii) EXIM Bank
(iii) Service Bank (iv) Foreign Bank
- 5 -----is involved when assets or securities cannot be liquidated (that is, turned into cash) fast enough to ride out an especially volatile market.
(i) Commodity risk (ii) Banking risk
(iii) Asset risk (iv) Liquidity risk

SECTION - B (15 Marks)

Answer ALL Questions
ALL Questions Carry EQUAL Marks (5 x 3 = 15)

- 6 a Describe the Features of Global Trade.
OR
b List out the limitations of global sourcing.
- 7 a Bring out the contents of export contract.
OR
b Enumerate the regulatory frame work of International trade contracts.
- 8 a List out the export incentives.
OR
b Narrate the Document related to payment.
- 9 a Identify the legal dimensions of import procedures.
OR
b State the meaning of 'import financing'.
- 10 a Write short note on 'administrative pricing'.
OR
b Explain the meaning of 'transport risk'.

Cont...

SECTION -C (30 Marks)

Answer ALL questions
ALL questions carry EQUAL Marks

(5 x 6 = 30)

11. a Explain the overview of International Trade.
OR
b Analyze the Importance of counter trade.
- 12 a Explain the procedure for entering into foreign contract.
OR
b Discuss the Essentials of an export contracts.
- 13 a Elucidate the foreign exchange regulations.
OR
b Enumerate the functions of ECGC.
- 14 a Discuss the import trade laws.
OR
b Explain the role of government intervention of import trade.
- 15 a Analyse the Objectives of pricing.
OR
b Explain the steps involved in pricing.

Z-Z-Z

END