# PSG COLLEGE OF ARTS & SCIENCE (AUTONOMOUS)

## **BSc DEGREE EXAMINATION MAY 2024**

(Sixth Semester)

#### Branch - PSYCHOLOGY

# **INDUSTRIAL PSYCHOLOGY**

| Time: Three Hours |  | Maximum:  | Maximum: 50 Marks  |  |
|-------------------|--|---|--------------------|--|
|                   | Answ   | CION-A (5 Marks) ver ALL questions s carry EQUAL marks  | $(5 \times 1 = 5)$ |  |
| 1.                | What is Industrial Psychology of (i) studying consumer preference (ii) identifying market trends (iii) applying psychological prince (iv) understanding cultural difference (iv) | ces<br>nciples to the workplace   |                    |  |
| 2.                | Identify what's intensity is alterestudies the intensity of (i) lighting (iii)workload   | ed in the Illumination experim  (ii)noise levels  (iv) temperature  | ent of Hawthorne   |  |
| 3.                | What is the process of gatherin<br>job's components, characteristi<br>(i) job satisfaction<br>(iii) job evaluation   | ng, analyzing and structuring information about a<br>tics and requirements is called ?<br>(ii) job analysis<br>(iv) job description |                    |  |
| 4.                | Which is NOT a barrier to effect<br>(i) misinterpretation of words<br>(iii) noise  |   |                    |  |

## SECTION - B (15 Marks)

(ii) democratic style

(iv) paternalistic style

Answer ALL Questions

ALL Questions Carry EQUAL Marks

 $(5 \times 3 = 15)$ 

6. a) Outline the various types of incentives that can be used in the organizations.

OR

b) State the objectives of Industrial Psychology.

Which is participative style of leadership?

(i) laissez faire style

(iii) autocratic style

5.

7. a) Bring out the goals of Milgram's Obedience to Authority study.

OR

- b) Explain the possible dysfunctions of an organization?
- 8. a) Compare job evaluation and job satisfaction.

OF

b) Explain the various types of rating scales used for evaluating the employees in an organization.

Cont...

9. a) Compare verbal and non-verbal communication.

OR

- Outline the concept of Johari window within the framework of Industrial Psychology.
- 10. a) Summarize the possible sources of conflict in a workplace.

OR

b) Describe the traits and skills to be owned by an efficient leader.

# **SECTION-C**

Answer ALL questions
ALL questions carry EQUAL Marks

 $(5 \times 6 = 30 \text{marks})$ 

11. a) Examine the scope and principles of Industrial Psychology.

OR

- b) Compare and contrast the various methods of finding employees attitudes.
- 12. a) Analyze the key findings of Theory X and Theory Y in the field of Industrial Psychology. Discuss its potential implications.

OR

- b) Elucidate on the underlying concepts and significance of scientific management.
- 13.a) Elucidate the purpose of evaluating the employees in an organization. Mention the criteria and pre-requisites to be fulfilled for better evaluation of employees.

OF

- b) Describe the several techniques in the interview method of employee selection. Outline each of its advantages and limitations.
- 14. a) Analyze the nature and significance of negotiation skills within the organization.

OR

- b) Examine the goals and potential barriers of organizational communication.
- 15. a) Elucidate the core concepts of the emerging theories of leadership.

OR

b) Classify the types of conflicts that arise within a workplace. Examine some of the approaches to conflict management.

Z-Z-Z END