

PSG COLLEGE OF ARTS & SCIENCE
(AUTONOMOUS)

BCom DEGREE EXAMINATION MAY 2017
(Sixth Semester)

Branch - COMMERCE (FOREIGN TRADE)

CORE ELECTIVE -II FOREIGN TRADE PROCEDURES &
DOCUMENTATION

Time : Three Hours

Maximum : 75 Marks

SECTION-A (20 Marks)

Answer ALL questions

ALL questions carry EQUAL marks

(10 x 2 = 20)

- 1 What is foreign Trade?
- 2 What is Merchandise trade??
- 3 What is Export house?
- 4 What is preshipment inspections??
- 5 What do you proforma Invoice?
- 6 What is certificate of Inspection?
- 7 What is Mate Receipt?
- 8 What is preshipment credit?
- 9 What is Airway Bill?
- 10 What do you oven by FOB value?

SECTION - B (25 Marks!)

Answer ALL Questions

ALL Questions Carry EQUAL Marks (5 x 5 = 25)

- 11 a What are the various gains from trade?
OR
b Write a note on Global sourcing counter trade?
- 12 a What are the benefits of export houses and trade house?
OR
b How to entering into export contract?
- 13 a When can an exporter get bill of lading from shipping company?
OR
b What are multimodal transport documents?
- 14 a What are the various regulatory documents used in exports?
OR
b What are the role of EXIM Bank of India?
- 15 a What is bill of entry? Explain.
OR
b What is trade credit? Explain.

SECTION - C (30 Marks)

Answer any THREE Questions

ALL Questions Carry EQUAL Marks (3 x 10 = 30)

- 16 Enumerate various methods of payment in foreign trade..
- 17 What is meant by Letter of credit? Explain its various type.
- 18 What are the documents involved in foreign trade? Explain.
- 19 What are the guarantees issued by EGGL to protect the exports ?
- 20 Explain the export procedure while exporting goods to foreign countries.?