

BCom DEGREE EXAMINATION MAY 2018
(Sixth Semester)

Branch – **COMMERCE (FOREIGN TRADE)**

CORE ELECTIVE – II FOREIGN TRADE PROCEDURES AND DOCUMENTATION

Time : Three Hours

Maximum : 75 Marks

SECTION-A (20 Marks)

Answer **ALL** questions

ALL questions carry **EQUAL** marks (10 x 2 = 20)

- 1 What is merchandise trade?
- 2 What is trade credit?
- 3 What do you mean by “export house”?
- 4 What is Letter of credit?
- 5 What is bill of lading?
- 6 What are the passport documents?
- 7 What are the objections of ECGC?
- 8 Write note on : EXIM Bank.
- 9 What is bill of entry?
- 10 What are the documents used in import trade?

SECTION - B (25 Marks)

Answer **ALL** Questions

ALL Questions Carry **EQUAL** Marks (5 x 5 = 25)

- 11 a What are different methods of payments involved in foreign trade?
OR
- b What are the factors that influence the terms of trade?
- 12 a What are the benefits of registered exporters?
OR
- b Explain the procedure for customs clearance of goods exported.
- 13 a What are the problems in maintain quality for goods exported from India?
OR
- b What are pre-shipment inspection procedures?
- 14 a What are services reduced by export houses?
OR
- b What is a state trading house?
- 15 a What are the policies issued by ECGC to protect exporters?
OR
- b What are the objectives of export import bank in India?

SECTION - C (30 Marks)

Answer any **THREE** Questions

ALL Questions Carry **EQUAL** Marks (3 x 10 = 30)

- 16 Write an essay on global scenario that is emerging out of several recent developments in international trade.
- 17 Explain the mechanisms of letter of credit with examples.
- 18 Explain the procedures to be followed by Indian exporters while exporting goods to others countries.
- 19 Explain the various documents used in export trade.
- 20 Write an essay on various import trade laws in India.