

PSG COLLEGE OF ARTS & SCIENCE  
(AUTONOMOUS)

MA DEGREE EXAMINATION DECEMBER 2022  
(Third Semester)

Branch – ECONOMICS

**DISCIPLINE SPECIFIC ELECTIVE – I ORGANISATIONAL BEHAVIOUR**

Time: Three Hours

Maximum: 50 Marks

**SECTION-A (5 Marks)**

Answer ALL questions

ALL questions carry EQUAL marks

(5 x 1 = 5)

- 1 Who conducted the Hawthorne experiments?  
(i) William Gilbreth (ii) F.W. Taylor  
(iii) Elton Mayo (iv) Hendry Fayol
- 2 According to Herzberg, which of the following is a maintenance factor?  
(i) Salary (ii) Recognition  
(iii) Responsibility (iv) Work itself
- 3 “Might is right” is the motto of  
(i) Autocratic Model (ii) Custodial Model  
(iii) Collegial Model (iv) Supportive Model
- 4 Contingency theories of leadership based upon which of the following?  
(i) That there is no single style of leadership appropriate to all situations  
(ii) That there is a single style of leadership appropriate to all managers  
(iii) That there is a single style of leadership appropriate to all situations  
(iv) None of the above
- 5 How many steps John Kotler has formulated for implementing change?  
(i) 8 (ii) 5  
(iii) 7 (iv) 6

**SECTION - B (15 Marks)**

Answer ALL Questions

ALL Questions Carry EQUAL Marks

(5 x 3 = 15)

- 6 a State the importance of organization behavior.  
OR  
b Analyse the contingency approach of OB.
- 7 a Discuss the importance of classical conditioning.  
OR  
b Predict the key traits in the big-Five traits personality model.
- 8 a Sketch the five stages of group development.  
OR  
b Explain the characteristics that make people develop social identity.
- 9 a State the McClelland's theory of needs.  
OR  
b Assess the importance of trait theories of leadership.

Cont...

- 10 a Enumerate the factors that create and sustain an organization culture.  
OR  
b Explain the sources of resistance to change.

**SECTION -C (30 Marks)**

Answer ALL questions

ALL questions carry EQUAL Marks

(5 x 6 = 30)

- 11 a Discuss the importance of scientific management.  
OR  
b Elucidate the Hawthorne studies.
- 12 a Analyze the personality attributes that influence organization behaviour.  
OR  
b State the perception and explain the factors influencing perception.
- 13 a Develop the strengths and weaknesses of group decision making.  
OR  
b Evaluate the group decision making techniques.
- 14 a Assess the job characteristics model and the way it motivates by changing the work environment.  
OR  
b Enumerate the importance of contingency theories of leadership.
- 15 a State organization culture and explain the characteristics that capture the essence of an organization's culture.  
OR  
b State organization development and explain six OD techniques for bringing the change in an organization.

Z-Z-Z

END