

PSG COLLEGE OF ARTS & SCIENCE
(AUTONOMOUS)

BCom DEGREE EXAMINATION MAY 2026
(First Semester)

Common to Branches – **COMMERCE/COMMECE(A&F)/COMMERCE(RM)/**
COMMERCE(BPS)/ COMMERCE(B&I)

PRINCIPLES OF MANAGEMENT

Time: Three Hours

Maximum: 75 Marks

SECTION-A (10 Marks)

Answer **ALL** questions

ALL questions carry **EQUAL** marks

(10 x 1 = 10)

Module No.	Question No.	Question	K Level	CO
1	1	Management aims at achieving _____. a) Personal goals b) Organisational goals c) Social goals only d) None of these	K1	CO1
	2	Management is applicable _____. a) Only in business b) Only in government c) In all organisations d) only a) and b)	K2	CO1
2	3	Planning reduces _____. a) Risks b) Efficiency c) Profits d) Motivation	K1	CO2
	4	Which one is not a feature of planning? a) Continuous process b) Futuristic c) Static process d) Decision-making	K2	CO2
3	5	Organisation structure that shows authority relationships is called _____. a) Line structure b) Staff structure c) Matrix structure d) Informal structure	K1	CO3
	6	Delegation of authority means _____. a) Transferring authority to subordinates b) Taking decisions alone c) Sharing profits with employees d) None	K2	CO3
4	7	Training helps employees in _____. a) Reducing skills b) Improving performance c) Avoiding work d) None	K1	CO4
	8	A leader who gives full freedom to employees is called _____. a) Democratic leader b) Autocratic leader c) Laissez-faire leader d) Transformational leader	K2	CO4
5	9	Which of the following is a financial motivator? a) Salary and wages b) Praise and recognition c) Job security d) Good working conditions	K1	CO5
	10	Controlling helps in _____. a) Identifying deviations b) Wasting resources c) Reducing efficiency d) Ignoring goals	K2	CO5

Cont...

SECTION - B (35 Marks)Answer **ALL** questions**ALL** questions carry **EQUAL** Marks

(5 x 7 = 35)

Module No.	Question No.	Question	K Level	CO
1	11.a.	Explain the difference between administration and management.	K2	CO1
	(OR)			
	11.b.	Outline the importance of management in modern organisations.		
2	12.a.	Explain different methods of planning.	K2	CO2
	(OR)			
	12.b.	Summarise the steps involved in the forecasting process.		
3	13.a.	Identify the process of organisation to a business situation.	K3	CO3
	(OR)			
	13.b.	Identify the concept of departmentation to an organisation.		
4	14.a.	Identify the need for leadership in an organisation.	K3	CO4
	(OR)			
	14.b.	Develop the recruitment process to a company.		
5	15.a.	Analyse the process of control in management.	K4	CO5
	(OR)			
	15.b.	Examine the role of AI in contemporary management.		

SECTION -C (30 Marks)Answer **ANY THREE** questions**ALL** questions carry **EQUAL** Marks

(3 x10 = 30)

Module No.	Question No.	Question	K Level	CO
1	16	Explain about Hendry Fayol's Principles of Management.	K2	CO1
2	17	Summarise the tools and techniques used in decision-making.	K2	CO2
3	18	Examine the types of organisations.	K4	CO3
4	19	Analyse the important qualities of a good leader	K4	CO4
5	20	Evaluate the theories of motivation in management.	K5	CO5

Z-Z-Z

END