

**PSG COLLEGE OF ARTS & SCIENCE**  
(AUTONOMOUS)

**BCom DEGREE EXAMINATION DECEMBER 2025**  
**(First Semester)**

Branch – **COMMERCE (COST & MANAGEMENT ACCOUNTING)**

## **FUNDAMENTALS OF BUSINESS LAWS AND BUSINESS COMMUNICATION**

Time: Three Hours

**Maximum: 75 Marks**

### **SECTION-A (10 Marks)**

### Answer ALL Questions

**ALL** questions carry **EQUAL** marks

(10 × 1 = 10)

<b>Module No.</b>	<b>Question No.</b>	<b>Question</b>	<b>K Level</b>	<b>CO</b>
<b>1</b>	<b>1</b>	Which of the following is not an exception to the rule no consideration no contract? a. Compensation for voluntary service b. Love and affection c. Contract of agency d. Gift	K1	CO1
	<b>2</b>	The threat to commit suicide amount to _____. a. Coercion                                  b. Undue influence c. Misrepresentation                      d. Fraud.	K2	CO1
<b>2</b>	<b>3</b>	If there no agreement, an agent is _____. a. Not entitled to any remuneration b. Entitled reasonable remuneration c. Entitled to remuneration which he thinks is reasonable d. Gets commission only	K1	CO1
	<b>4</b>	Delivery of goods by one person to another for some purpose upon a contract is called _____. a. Bailment                                  b. Pledge c. Contract of Indemnity                d. Contract of Guarantee	K2	CO1
<b>3</b>	<b>5</b>	The term Goods under the sale of goods act, 1930 does not include, a. Goodwill                                  b. Actionable claim c. Stocks and shares                      d. Harvested crops	K1	CO1
	<b>6</b>	Goods must be the same as wanted by the seller. This is _____. a. Condition as to description b. Condition as to wholesomeness c. Condition as to sample d. Condition as to title.	K2	CO1
<b>4</b>	<b>7</b>	A bill of exchange must be _____. a. Signed by the drawee                b. Signed by the drawer c. Signed by the payee                  d. Signed by the banker	K1	CO1
	<b>8</b>	When two parallel lines are drawn on the face of a cheque is _____. a. Cancellation                              b. General crossing c. Special crossing                          d. Bearer cheque	K2	CO1
<b>5</b>	<b>9</b>	The process of communication begins with _____. a. Feedback    b. Encoding    c. Sender    d. Receiver	K1	CO1
	<b>10</b>	'Grapevine' communication refers to _____. a. Formal communication                b. Official announcements c. Informal communication               d. Legal communication	K2	CO1

**Cont...**

**SECTION – B (35 Marks)**Answer **ALL** questions**ALL** questions carry **EQUAL** Marks (5 × 7 = 35)

Module No.	Question No.	Question	K Level	CO
1	11.a.	Compare Misrepresentation and Fraud.	K4	CO3
	(OR)			
	11.b.	Classify the types of Damages in breach of contract.		
2	12.a.	Determine the essential elements of a contract of Guarantee.	K3	CO2
	(OR)			
	12.b.	Narrate the rights of the Pawnee.		
3	13.a.	Sales Vs Agreement to sell.	K3	CO2
	(OR)			
	13.b.	Express the rules relating to delivery of goods in a contract of sale.		
4	14.a.	Outline the features of a Bill of Exchange.	K4	CO3
	(OR)			
	14.b.	Examine the rights of a holder in due course.		
5	15.a.	Identify the reasons for Significance of intercultural communication in international business.	K4	CO3
	(OR)			
	15.b.	Point out the limitations of internet-based business communication.		

**SECTION -C (30 Marks)**Answer **ANY THREE** questions**ALL** questions carry **EQUAL** Marks (3 × 10 = 30)

Module No.	Question No.	Question	K Level	CO
1	16	"All contracts are agreements but all agreements are not contracts"- Discuss this statement and explain the essential elements of a valid contract.	K5	CO4
2	17	Interpret the different modes of termination of agency.	K4	CO3
3	18	Examine the various implied conditions and warranties in a contract of sale.	K4	CO3
4	19	Summarize the legal provisions of the Negotiable Instruments Act, 1881 relating to dishonour of cheques.	K6	CO5
5	20	Categorize the types of Communication.	K4	CO3

Z-Z-Z      END