

**PSG COLLEGE OF ARTS & SCIENCE**  
(AUTONOMOUS)  
**BCom(CS) DEGREE EXAMINATION DECEMBER 2025**  
(First Semester)  
Branch – **CORPORATE SECRETARYSHIP**  
**PRINCIPLES OF MANAGEMENT**

Time: Three Hours

Maximum: 75 Marks

**SECTION-A (10 Marks)**

Answer ALL questions

ALL questions carry EQUAL marks

(10 × 1 = 10)

Module No.	Question No.	Question	K Level	CO
1	1	Who is regarded as the Father of Scientific Management? a) Henry Fayol                      b) F.W. Taylor c) Elton Mayo                      d) Max Weber	K1	CO1
	2	Henry Fayol proposed how many principles of management? a) 10              b) 12              c) 14              d) 16	K2	CO1
2	3	Planning is: a) Forecasting future events b) Controlling resources c) Giving orders d) Motivating employees	K1	CO2
	4	Delegation of authority means: a) Transferring responsibility b) Sharing authority with subordinates c) Centralizing decision-making d) Removing accountability	K2	CO2
3	5	Maslow's hierarchy of needs starts with: a) Social needs                      b) Safety needs c) Physiological needs              d) Esteem needs	K1	CO3
	6	Directing function ensures: a) Plans are executed b) Rules are made c) Future is forecasted d) Goods are produced	K2	CO3
4	7	Coordination is: a) Integration of efforts              b) Division of work c) Giving orders                      d) Planning future	K1	CO4
	8	Control is a function of management concerned with: a) Correcting deviations              b) Forecasting c) Leading                              d) Motivating	K2	CO4
5	9	Green management emphasizes: a) Delegation of work b) Technology adoption c) Environmental protection d) Increasing profits only	K1	CO5
	10	Recent trends in management focus on: a) Traditional approaches b) Ignoring technology c) Only production d) Innovation and adaptability	K2	CO5

Cont...

**SECTION - B (35 Marks)**

Answer ALL questions

ALL questions carry EQUAL Marks (5 × 7 = 35)

Module No.	Question No.	Question	K Level	CO
1	11.a.	What are the essentials of management?	K1	CO1
	(OR)			
	11.b.	State the management practices in reputed companies across the world.		
2	12.a.	Explain the steps in the process of planning.	K2	CO2
	(OR)			
	12.b.	Discuss the policies of management by objectives.		
3	13.a.	Examine the leadership styles.	K3	CO3
	(OR)			
	13.b.	Determine the scope of motivation.		
4	14.a.	Analyse the scope of co-ordination.	K4	CO4
	(OR)			
	14.b.	Outline the importance of control.		
5	15.a.	Predict the principles of six sigma.	K2	CO5
	(OR)			
	15.b.	Discuss the concepts of total quantity management.		

**SECTION -C (30 Marks)**

Answer ANY THREE questions

ALL questions carry EQUAL Marks (3 × 10 = 30)

Module No.	Question No.	Question	K Level	CO
1	16	Describe Henry Fayol's principles of management.	K2	CO2
2	17	Ascertain the methods of planning.	K3	CO3
3	18	Enumerate the types of leadership.	K1	CO1
4	19	Outline the application of tools of control in business.	K4	CO4
5	20	Determine the impact of AI integration and blockchain technology on decision making process.	K5	CO5