

**PSG COLLEGE OF ARTS & SCIENCE
(AUTONOMOUS)**

BCom DEGREE EXAMINATION DECEMBER 2025
(Fifth Semester)

Branch – **COMMERCE (BUSINESS ANALYTICS)**

APPLIED BUSINESS STATISTICS-III

Time: Three Hours

Maximum: 75 Marks

SECTION-A (10 Marks)

Answer ALL questions

ALL questions carry **EQUAL** marks $(10 \times 1 = 10)$

Cont...

SECTION - B (35 Marks)

Answer ALL questions

ALL questions carry EQUAL Marks $(5 \times 7 = 35)$

Question No.	Question	K Level	CO										
11.a.	A company has found a linear relationship between the number of cold calls made by sales representatives (X) and the number of sales closed (Y). The regression equation is $Y = 0.5X + 2$. If a sales representative makes 10 cold calls, what is the predicted number of sales closed? Also, describe the trend indicated by this equation.												
	(OR)	K2	CO2										
11.b.	You are given the following data: <table style="margin-left: auto; margin-right: auto;"> <tr> <td style="text-align: center;">X</td> <td style="text-align: center;">Y</td> </tr> <tr> <td style="text-align: center;">Arithmetic mean</td> <td style="text-align: center;">36</td> </tr> <tr> <td style="text-align: center;">Standard deviation</td> <td style="text-align: center;">11</td> </tr> <tr> <td style="text-align: center;">r</td> <td style="text-align: center;">0.66</td> </tr> </table> Find the two regression equations.	X	Y	Arithmetic mean	36	Standard deviation	11	r	0.66				
X	Y												
Arithmetic mean	36												
Standard deviation	11												
r	0.66												
12.a.	Find the figure of sales for the year 2020 from the data given below. Use binomial expansion method. <table style="margin-left: auto; margin-right: auto;"> <tr> <td style="text-align: center;">Year</td> <td style="text-align: center;">: 2018</td> <td style="text-align: center;">2019</td> <td style="text-align: center;">2021</td> <td style="text-align: center;">2022</td> </tr> <tr> <td style="text-align: center;">Sales(000):</td> <td style="text-align: center;">100</td> <td style="text-align: center;">107</td> <td style="text-align: center;">157</td> <td style="text-align: center;">212</td> </tr> </table>	Year	: 2018	2019	2021	2022	Sales(000):	100	107	157	212		
Year	: 2018	2019	2021	2022									
Sales(000):	100	107	157	212									
	(OR)												
12.b.	By using Lagrange's formula, determine the percentage of criminals under 35 years of age: <table style="margin-left: auto; margin-right: auto;"> <tr> <td style="text-align: center;">Age</td> <td style="text-align: center;">Percentage of Criminals</td> </tr> <tr> <td style="text-align: center;">Under 25 years</td> <td style="text-align: center;">52.0</td> </tr> <tr> <td style="text-align: center;">Under 30 years</td> <td style="text-align: center;">67.3</td> </tr> <tr> <td style="text-align: center;">Under 40 years</td> <td style="text-align: center;">84.1</td> </tr> <tr> <td style="text-align: center;">Under 50 years</td> <td style="text-align: center;">94.4</td> </tr> </table>	Age	Percentage of Criminals	Under 25 years	52.0	Under 30 years	67.3	Under 40 years	84.1	Under 50 years	94.4	K3	CO3
Age	Percentage of Criminals												
Under 25 years	52.0												
Under 30 years	67.3												
Under 40 years	84.1												
Under 50 years	94.4												
13.a.	Explain the types of control charts?												
	(OR)	K2	CO3										
13.b.	A drilling machine bores holes with a mean diameter of 0.5230 cm. and a S.D of 0.0032 cm. Calculate the 2-sigma and 3-sigma upper and lower control limits for means of sample 4, and prepare a control chart.												
14.a.	Explain the evaluation of TQM												
	(OR)	K3	CO3										
14.b.	What is ISO 9000 and state its significance?												
15.a.	50 components are tested for two weeks. 20 of them fail in this time, with an average failure time of 1.2 weeks. What is the mean time till failure?												
	(OR)	K3	CO3										
15.b.	Given one unit in series with four units in parallel (reliabilities: 0.91, 0.96, 0.89, 0.98) and another in series with reliability 0.85, find total reliability.												

SECTION -C (30 Marks)

Answer ANY THREE questions

ALL questions carry EQUAL Marks (3 x 10 = 30)

Question No.	Question	K Level	CO																		
16	<p>The following table shows the ages (X) and the blood pressure (Y) of 8 persons.</p> <table> <tr><td>X :</td><td>52</td><td>63</td><td>45</td><td>36</td><td>72</td><td>65</td><td>47</td><td>25</td></tr> <tr><td>Y :</td><td>62</td><td>53</td><td>51</td><td>25</td><td>79</td><td>43</td><td>60</td><td>33</td></tr> </table> <p>Obtain the regression equation of Y on X and find the expected blood pressure of a person who is 49 years old.</p>	X :	52	63	45	36	72	65	47	25	Y :	62	53	51	25	79	43	60	33	K3	CO1
X :	52	63	45	36	72	65	47	25													
Y :	62	53	51	25	79	43	60	33													
17	<p>Find premium payable at the age of 26 by using Newton's forward difference formula:</p> <table> <tr><td>Age (in years) :</td><td>20</td><td>25</td><td>30</td><td>35</td><td>40</td></tr> <tr><td>Premium (Rs.) :</td><td>230</td><td>260</td><td>300</td><td>350</td><td>420</td></tr> </table>	Age (in years) :	20	25	30	35	40	Premium (Rs.) :	230	260	300	350	420	K3	CO2						
Age (in years) :	20	25	30	35	40																
Premium (Rs.) :	230	260	300	350	420																
18	<p>In a glass factory the task of quality control was done with the help of means (\bar{X}) and standard deviation (σ) charts. 18 samples of 10 items each were chosen and $\sum X$ and $\sum \sigma$ were found to be 595.8 and 8.28 respectively. Determine 3σ limits for mean and standard deviation charts. You may use the following control factors for your calculation:</p> <table> <tr><td>N</td><td>A₁</td><td>B₂</td><td>B₄</td></tr> <tr><td>10</td><td>1.03</td><td>0.28</td><td>1.72</td></tr> </table>	N	A ₁	B ₂	B ₄	10	1.03	0.28	1.72	K4	CO3										
N	A ₁	B ₂	B ₄																		
10	1.03	0.28	1.72																		
19	Explain the TQM framework and its tools and techniques.	K4	CO2																		
20	<p>A manufacturer tests a batch of 500 new electronic components for a total of 150,000 hours of operating time. During this period, 30 failures occur. Assuming the components have a single-parameter exponential failure distribution:</p> <ol style="list-style-type: none"> 1. Calculate the failure rate (λ), the Mean Time To Failure (MTTF), and the reliability of the components after 2,000 hours of operation. 2. Determine the hazard rate function, and the cumulative hazard rate function. 3. Calculate the probability that a component that has already survived for 1,000 hours will survive for another 1,500 hours. 	K4	CO3																		

