

**PSG COLLEGE OF ARTS & SCIENCE**  
(AUTONOMOUS)

**BBA DEGREE EXAMINATION DECEMBER 2025**  
(Second Semester)

Common to Branches- **BUSINESS ADMINISTRATION/ BUSINESS ADMINISTRATION(IS)/ BUSINESS ADMINISTRATION(RM)**

**ORGANISATIONAL BEHAVIOUR**

Time: Three Hours

Maximum: 75 Marks

**SECTION-A (10 Marks)**

Answer ALL questions

ALL questions carry EQUAL marks

$(10 \times 1 = 10)$

Question No.	Question	K Level	CO
1	Organizational behavior is the study of ----- in the organization. (a) Human (b) Employer (c) Human Behaviour (d) Employees	K1	CO1
2	A study of the culture and practices in different societies is called -----. (a) Personality (b) Anthropology (c) Perception (d) Attitude	K2	CO1
3	Attitudes affect ----- at a different level. (a) Relations (b) Perception (c) Behaviour (d) Personality	K1	CO2
4	----- explains how and why people react when they feel unfairly treated. (a) Equity theory (b) Expectancy theory (c) Goal attain theory (d) Goal setting theory	K2	CO2
5	The science of studying human behavior is -----. (a) Sociology (b) Psychology (c) Philosophy (d) Distress	K1	CO3
6	----- is the force of action or motivation. (a) Behaviour (b) Stimulus (c) Perception (d) Attitude	K2	CO3
7	“Leadership motivates the people to work and not the power of money”, this concept is related to -----. (a) Autocratic model (b) Custodial model (c) Supportive model (d) Collegial model	K1	CO4
8	----- is a study of group behaviour. (a) Anthropology (b) Psychology (c) Political science (d) Sociology	K2	CO4
9	A company that decides to change to decentralize its sales procedures is managing what change category -----. (a) Technology (b) People (c) Structure (d) Competitors	K1	CO5
10	The organizational change is the alteration of ----- in the organization. (a) Job design (b) Working environment (c) Structural change (d) Technology	K2	CO5

Cont...

**SECTION - B (35 Marks)**

Answer ALL questions

**ALL questions carry EQUAL Marks**  $(5 \times 7 = 35)$

Question No.	Question	K Level	CO
11.a.	Explain the Nature of Organizational Behaviour.	K2	CO1
	(OR)		
11.b.	Discuss the Types of Individual Behaviour.	K3	CO2
12.a.	Elaborate the Five Personality Types.		
	(OR)	K2	CO3
12.b.	Explain the Process of Perception.		
13.a.	Illustrate Two Factor Theory with example.	K2	CO3
	(OR)		
13.b.	State the Process of Motivation.	K2	CO4
14.a.	List out the Functions and Types of Leadership.		
	(OR)	K3	CO5
14.b.	Elaborate the Types of Group Behaviour.		
15.a.	Enumerate the Importance of Organizational Change.	K3	CO5
	(OR)		
15.b.	State the Functions of Organizational Culture.		

**SECTION -C (30 Marks)**

Answer ANY THREE questions

**ALL questions carry EQUAL Marks**  $(3 \times 10 = 30)$

Question No.	Question	K Level	CO
16	Discuss the different behavioral sciences that have contributed to the development of OB.	K2	CO1
17	Examine the concept of Emotional Intelligence and its types.	K3	CO2
18	Explain Maslow's Need Hierarchy Theory and Herzberg's Two-Factor Theory of motivation.	K2	CO3
19	Explain Fiedler's Contingency Theory of leadership and its practical applications.	K3	CO4
20	Explain the concept of Organizational development and its phases.	K2	CO5