TOTAL PAGES: 2
22VCU623A

PSG COLLEGE OF ARTS & SCIENCE

(AUTONOMOUS)

BSc DEGREE EXAMINATION MAY 2025

(Sixth Semester)

Branch – VISUAL COMMUNICATION (ELECTRONIC MEDIA)

MAJOR ELECTIVE COURSE - II: MEDIA MANAGEMENT

Time: Three Hours Maximum: 50 Marks

SECTION-A (5 Marks)

Answer ALL questions

ALL questions carry EQUAL marks

 $(5 \times 1 = 5)$

- 1 Who is known as the "Father of Modern Management"?
 - (i) Peter Drucker
- (ii) Frederick Taylor
- (iii) Henry Fayol
- (iv) Max Weber
- What is the main goal of corporate media ownership?
 - (i) Public service and education
 - (ii) Profit generation and market control
 - (iii) Free and independent journalism
 - (iv) Government propaganda
- Which of the following is a primary function of a media organization
 - (i) Disseminating information
- (ii) Manufacturing goods
- (iii) Providing legal services
- (iv) Conducting medical research
- 4 Which of the following is a key objective of brand promotion?
 - (i) Limiting customer engagement
 - (ii) Reducing brand awareness
 - (iii) Hiding product features
 - (iv) Increasing brand visibility and sales
- 5 Which platform is widely used for social media marketing?
 - (i) Facebook

(ii) Wikipedia

(iii) Microsoft Excel

(iv) Google Docs

SECTION - B (15 Marks)

Answer ALL Questions

ALL Questions Carry EQUAL Marks

 $(5 \times 3 = 15)$

6 a Define and explain the functions of management.

OR

- b Write a note on hierarchy of management.
- 7 a What are the key differences between licensing and franchising in media?

OR

- b Explain the significance of mergers and acquisitions.
- 8 a Why do we need budget in media?

OR

- b How do celebrities influence media and society? Give examples.
- 9 a. Write a note on fundamentals of public relations.

OR

- b Comment on marketing strategies.
- 10 a What is media economics? Explain.

OR

b Define and explain the need of advertising.

SECTION -C (30 Marks)

Answer ALL questions

ALL questions carry EQUAL Marks

 $(5 \times 6 = 30)$

11 a. Elaborately discuss the principles of media management.

OR

- b Highlight the structure and functions of Media Departments.
- 12 a Categorize the various types of media ownership and their functions.

OR

- b Compare and contrast the structure of monopoly, oligopoly, and conglomerate in the media industry.
- 13 a Discuss the functions of media organization with reference to any one media.

OR

- b Identify any two theory of Organizational Behavior and explain its importance.
- 14 a What are the most effective monetization strategies for media companies in the digital age? Explain.

OR

- b. Elaborate on the market survey techniques.
- 15 a Discuss the principles of sponsorship and its applications in various media.

OR

b How do businesses use digital marketing to attract and engage customers?

Z-Z-Z

END