

PSG COLLEGE OF ARTS & SCIENCE  
(AUTONOMOUS)

BCom DEGREE EXAMINATION MAY 2025  
(Sixth Semester)

Branch – COMMERCE (FOREIGN TRADE)

**MAJOR ELECTIVE COURSE – II : EXIM FINANCE AND SHIPPING**

Time: Three Hours

Maximum: 50 Marks

**SECTION-A (5 Marks)**

Answer ALL questions

ALL questions carry EQUAL marks (5 x 1 = 5)

- 1 Which is the most important decision to be taken before entering into Export market?  
(i) Channel (ii) Product  
(iii) Marketing (iv) Promotion
- 2 Post shipment finance provides  
(i) Fixed capital (ii) Floating capital  
(iii) Working capital (iv) Borrowed capital
- 3 Letter of credit is a  
(i) Promise of sale (ii) Agreement of sale  
(iii) Contract of sale (iv) Point of sale
- 4 The current system of international finance is a  
(i) Gold standard (ii) Fixed Exchange Rate system  
(iii) Floating Exchange system (iv) Managed floating exchange rate system
- 5 The largest port in India is located in  
(i) Mumbai (ii) Chennai  
(iii) Hyderabad (iv) Kochin

**SECTION - B (15 Marks)**

Answer ALL Questions

ALL Questions Carry EQUAL Marks (5 x 3 = 15)

- 6 a Underline the importance of Exim finance.  
OR  
b Write the guidelines to banks for export finance.
- 7 a Recall the types of Letter of Credit.  
OR  
b Outline the nature of post shipment credit.
- 8 a List out the objectives of Exim Bank.  
OR  
b Evaluate the role of commercial banks in promoting exports.
- 9 a Examine the objectives of European Monetary System.  
OR  
b Differentiate between fixed and floating exchange rates.
- 10 a Analyze the kinds of shipping.  
OR  
b Sketch out the merits of sea transportation.

Cont...

**SECTION -C (30 Marks)**

Answer any **Three** questions

**ALL** questions carry **EQUAL** Marks

(3 x 10 = 30)

- 11 Bring out the classification of Export Finance.
- 12 Explain the documents required for availing post shipment credit.
- 13 Discuss the assistances provided by EXIM bank for Indian exporters.
- 14 Elucidate the International Exchange Rate System under IMF.
- 15 Indicate the factors influencing freight determination.

Z-Z-Z

END