

PSG COLLEGE OF ARTS & SCIENCE  
(AUTONOMOUS)

PG DEGREE EXAMINATION DECEMBER 2023  
(Third Semester)

TRANS DISCIPLINARY COURSE  
(Common to PG Programmes)

UNDERSTANDING HUMAN BEHAVIOUR

Time: Three Hours

Maximum: 50 Marks

SECTION-A (5 Marks)

Answer ALL questions

ALL questions carry EQUAL marks (5 x 1 = 5)

- 1 What is a potential disadvantage of the cross-sectional research design in psychology?
  - (i) Limited generalizability across ages
  - (ii) Difficulty establishing cause-effect
  - (iii) Increased participant attrition
  - (iv) Longer research duration and cost
- 2 What is an illusion?
  - (i) An accurate perception
  - (ii) A deliberate sensory distortion
  - (iii) A misleading perception
  - (iv) A vivid waking dream
- 3 What is learning in psychology?
  - (i) Unchangeable behaviors
  - (ii) Loss of acquired knowledge
  - (iii) Acquiring new knowledge through experience
  - (iv) Innate behaviors
- 4 What is "facial feedback" in psychology?
  - (i) Feedback on expressions
  - (ii) Non-verbal communication technique
  - (iii) Influence of facial expressions on emotions
  - (iv) Security recognition
- 5 In Sigmund Freud's psychoanalytic theory, what is an "erogenous zone"?
  - (i) Personality trait region
  - (ii) Emotional development stage
  - (iii) Cognitive development stage
  - (iv) Pleasure-sensitive body area

SECTION - B (15 Marks)

Answer ALL Questions

ALL Questions Carry EQUAL Marks (5 x 3 = 15)

- 6 a How does reasoning contribute to decision-making and problem-solving, and how can it be improved in daily life?

OR

b What factors influence the quality of survey data, and how can they affect research outcomes?
- 7 a What is telepathy, and can you offer examples of its potential occurrence?

OR

b What is emotional intelligence, and how does it influence personal and professional life?

Cont...



- 8 a What is operant conditioning, and can you illustrate its practical impact on everyday behaviour?  
OR  
b What causes forgetting and how does it impact memory?
- 9 a Discuss the contribution made by Canon-Bard's theory of emotions.  
OR  
b Is time and stress management related? Justify.
- 10 a Write the characteristics of ego defense mechanisms.  
OR  
b Justify why projective tests of personality are called so?

**SECTION -C (30 Marks)**

Answer ALL questions

ALL questions carry EQUAL Marks

(5 x 6 = 30)

- 11 a Provide an example of your concept formation process and its outcome.  
OR  
b Describe a previous interview experience for research or work. Explain your approach and how you handled challenges.
- 12 a What's your take on psychokinesis' scientific validity and its impact on psychology? Explain with evidence or reasoning.  
OR  
b Evaluate the role of structured processes and spontaneous inspiration in creativity with examples.
- 13 a Discuss the impact of observational learning in daily life, and provide an example of its effective application in acquiring new skills or behaviours.  
OR  
b Describe your ideal 'memory palace' and how you would use it for memorization.
- 14 a Share examples of managing frustration in problem-solving and evaluate the outcomes.  
OR  
b Evaluate the effectiveness of any one stress management strategy and its impact on different sources of stress.
- 15 a Describe a situation where you used MBTI for insight into personality.  
OR  
b What is your evaluation of the effectiveness and limitations of semi-projective tests in assessing psychological traits and behaviours?

Z-Z-Z

END