PSG COLLEGE OF ARTS & SCIENCE (AUTONOMOUS)

MCom(IB) DEGREE EXAMINATION MAY 2023

(Fourth Semester)

INTERNATIONAL BUSINESS Branch -

INTERNATIONAL BUSINESS STRATEGIES

Maximum: 50 Marks Time: Three Hours

SECTION-A (5 Marks)

Answer ALL questions

ALL questions carry EQUAL marks

 $(5^{\circ} \times 1 = 5)$

- 1 Which strategy will be used by an organization that is in more than one line of business? (i) Business Level Strategy (ii) Contemporary Level Strategy
- (iii) Corporate Level Strategy
- (iv) None of the Above
- Which international strategy involves not aligning with a particular country, but across 2 countries to gain efficiencies?
 - International strategy
- (ii) Transnational strategy
- (iii) Global Strategy
- (iv) Multinational strategy
- 3 Which of the following is not mentioned in four generic business-level strategies
 - broad cost leadership
- focused cost leadership (ii)
- (iii) broad differentiation
- unfocused differentiation (iv)
- Which of the following is in the process of corporate strategic decision-making? 4
 - Problem Diagnosis
- (ii) The Selection of a Solution
- (iii) Problem Awareness
- (iv) All of the above
- A global as opposed to international strategy involves 5
 - (i) A wide variety of business strategies across countries
 - (ii) A single strategy for a subsidiary of a multinational firm
 - (iii) A single strategy for the entire global network of subsidiaries and partners
 - (iv) Wide variety of subsidiary strategies within the global network of subsidiaries

SECTION - B (15 Marks)

Answer ALL Questions

ALL Questions Carry **EQUAL** Marks

 $(5 \times 3 = 15)$

Sketch out the main components of business strategy.

- Discuss how to identify the opportunities and threats in business. b
- Write short notes on Building Blocks of Competitive Advantage. 7 a

- Quote the importance roles of value creation Functions. b
- Construct the concept of strategic group decisions. 8 a

State valid reasons for declining industries. b

Cont...

- 9 a Construct the importance of global strategic alliances with examples.
 - b Enlist the system of vertical integration attracting the global environment.
- 10 a Explain the different types of strategic control systems with instances.

OR

b Sketch the need for Global Strategy.

SECTION -C (30 Marks)

Answer ALL questions
ALL questions carry EQUAL Marks

 $(5 \times 6 = 30)$

11 a Describe the industry life cycle analysis with examples.

OR

- b Enumerate the key role of superior performance and strategic leadership.
- 12 a How will you implement the sustainable competitive advantage? Give examples.

OR

- b Explain the mechanism of achieving superior responsiveness to customers.
- 13 a Illustrate in detail the Four Principal Generic Business.

OR

- b Enumerate the strategy for deterring the entry of rivals.
- 14 a Construct the idea behind horizontal integration and strategic outsourcing.

OR

- b Assess the best from the basic entry decisions in the global environment.
- 15 a Comment on interdependence of formulation and implementation of cost leadership.

OR

b Discuss the issues in implementing global strategy.

Z-Z-Z

END