

**Environmental and Resource Economics**  
**Professor Sabuj Kumar Mandal**  
**Indian Institute of Technology, Madras**  
**Lecture 43**

**Qualitative Response Models - Linear Probability Model, Logit and Probit Models**  
**Part - 4**

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$$p_i = F(\alpha + \beta x_i) \Rightarrow (\alpha + \beta x_i) = F^{-1}(p_i)$$

$$= \int_{-\infty}^{\alpha + \beta x_i} f(z) dz$$
 where  $f(z) = \frac{1}{\sqrt{2\pi}} \cdot e^{-\frac{z^2}{2}}$   

$$z_i = \frac{(Z_i - \mu)}{\sigma}$$
 ↓  
 standard normal variable

$$\max_{\{\alpha, \beta\}} \log L = \left[ \sum_{i=1}^n y_i \log p_i + \sum_{i=1}^n (1-y_i) \log (1-p_i) \right]$$

$$= \left[ \sum_{i=1}^n y_i \log F(\alpha + \beta x_i) + \sum_{i=1}^n (1-y_i) \log \{1 - F(\alpha + \beta x_i)\} \right]$$

So that means this is an alternative derivation of the probit model and if you follow then you can derive the logit model also in this way because up to this when  $P_i$  equals to  $F$  of  $\alpha$  plus  $\beta x_i$  that is same and depending on which particular cumulative density function you will get it will define whether it is a logit model or probit model or linear probability model.

So,  $F$  of  $\alpha$  plus  $\beta x_i$  equals to  $\alpha$  plus  $\beta x_i$  in the context of linear model, linear probability model,  $F$  of  $\alpha$  plus  $\beta x_i$  equals to  $1$  by  $1$  plus  $e$  to the power minus  $\alpha$  plus  $\beta x_i$  in the context of logit. That means it assumes cumulative density function of a logistic distribution and here it is the cumulative density function of a normal distribution function, normal distribution function.

Where  $f z$  equals to  $1$  by root over  $2 \pi$   $e$  to the power minus  $z$  square by  $2$  and  $z_i$  is actually standard normal variable defined as, and you know the standard normal variable it has  $0$  mean and  $1$  sigma square, sigma square equals to  $1$ . So now what we will do, we will take one data set and then we will try to estimate the model using linear probability model then we have a logistic logit model and we have a probit model. We will see how to estimate.



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Married female labor force participation

$$\ln lf = \alpha + \beta_1 \text{kidlt6} + \beta_2 \text{educ} + \beta_3 \text{huswage} + \beta_4 \text{exper} + u_i$$

kidlt6: no. of kids less than 6 years of age  
educ: level of education  
huswage: husband's wage  
exper: experience

$\ln lf = 1$  if participate  
 $= 0$  otherwise

This is married female labor force participation. And what is our model here? Our dependent variable is  $\ln$ , sorry in  $\ln lf$ , that means in labor force, which is actually a function of several variables. Let us assume that whether the married woman has any kids below 6 years of age. Because if you have kids below 6 years of age, it is difficult for you to participate in the labor force.

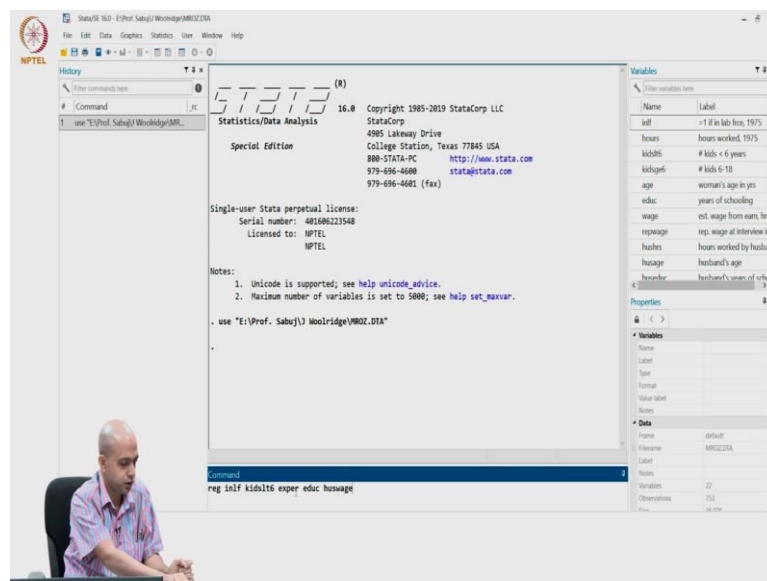
So let us say the number of kids below 6 years of age that is my first explanatory variable, which is kids. How I am defined in this model? Kids  $\ln t6$ , kids  $\ln t6$ , kids  $\ln t6$ , this is how I have defined kids  $\ln t6$ . Number of kids, kids less than, less than 6 years of age, 6 years of age that is your first variable. Then beta 2, beta 2, what is your education level, what is your education level?

So educ is the level of education of that married woman, level of education, level of education. Then plus beta 3, whether your husband is working? And what is husband's salary? So, beta 3 huswage. If your husband is earning a higher salary, then you are basically less likely to participate in the labor force. And then let us say that beta 4 indicates, whether you have any previous work experience or not.

If you are working earlier, then it is likely that again after marriage also you will continue to work and higher probability of labor force participation. There are so many other variables, but for the time being I have included only four variables, four explanatory variable. One is, so this is huswage, is basically husband's wage, whether you, what is the your husband salary or wage.

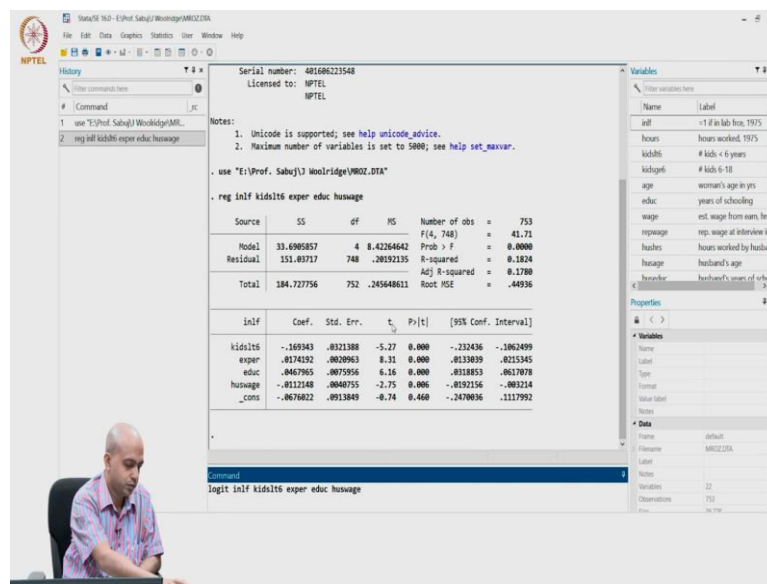
And exper is basically your experience. These are the four variables you have included in your model. And here in labor force in labor force this is the independent variables. And in labor force that is your dependent variable in labor force equals to 1 if participated, 0 otherwise. If you do not participate, then that is 0, that is your dependent variable. So dependent variable is a binary 1. So, this is the model that we are going to estimate. This is the model. So first we will estimate the linear probability model or LPM.

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So, in LPM what you basically do? You try to estimate the model using standard OLS method. So reg in labor force then your dependent variable is kids lt6 and then you have experience, exper, then education, and then haswage, which is husband's wage.

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So, this is a purely OLS kind of model that you are trying to estimate, using in this data set. But now what is the result showing? That kids It6 that is negatively related with the probability. So, for unit change in number of kids, when number of kids increases by 1, your probability of labor force participation decreases by 0.16, that is how you can interpret.

Similarly, as experience goes by goes up by 1 year, probability of labor force participation increases by 0.01 unit. Then when your education level goes up by one year, then your probability increases by 0.04 unit. And when your husband's wage increases by 1 unit then again, your probability of labor force participation decreases.

So that means, all these explanatory variables are giving signs according to what you expected. That is absolutely no problem. But where is the problem? Problem is if you recall in our linear probability model. What we said that the  $u_i$ ,  $u_i$  basically not following a normal distribution. Because  $P_i$  equals to  $\alpha + \beta x_i + u_i$ , that means what do we model  $y_i$  equals to  $\alpha + \beta x_i + u_i$  and depending on what value  $y_i$  takes.

If  $y_i$  equals to 1 then  $u_i$  equals to 1 minus alpha minus beta  $x_i$ . If  $y_i$  equals to 0, then  $u_i$  equals to minus alpha minus beta  $x_i$ . So  $u_i$  basically follows a discrete distribution. So that means this t statistic what we are getting in this, in this output that is actually a problematic t statistics. Because given  $u_i$  follows a discrete distribution, actually we cannot rely on this t statistic. Because you have problem in your hypothesis testing.

All this is assumed that  $u_i$  actually follows normal distribution. Based on the normality of  $u_i$  only, we construct the t statistic  $\hat{\beta}$ , by standard error or  $\hat{\beta}$ . But when  $u_i$  itself does not follow a normal distribution, rather it follows a discrete distribution, in the context of LPM, how can you get this kind of reliable t statistics? So that is why we cannot rely on this t statistic for hypothesis testing.

And also, it has its own problem like  $\pi_i$  may not lie between 0 and 1, as we have discussed earlier. So that is why our next model, the same regression function we are going to estimate, now using, using the logit model. And how will you estimate the logit model? The command is `logit`. And then again, what is your dependent variable?

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Notes:  
1. Unicode is supported; see help unicode\_advice.  
2. Maximum number of variables is set to 5000; see help set\_maxvar.

```
. use "E:\Prof. Sabuj\Woolridge\WOOLZ.DTA"
. reg inlf kids16 exper educ husage
```

Source	SS	df	MS	F(4, 748)	Prob > F
Model	33.6905857	4	8.4226462		0.0000
Residual	151.493717	748	.20192135	R-squared =	0.1824
Total	184.727756	752	.24564611	Adj R-squared =	0.1788
				Root MSE =	.44936

	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]
inlf	-.169343	.0321388	-5.27	0.000	-.23436 - .104299
kids16	.074392	.0020963	8.31	0.000	.013809 .0215345
exper	.0467965	.0075956	6.16	0.000	.0318853 .0617078
educ	-.012148	.0040755	-2.75	0.006	-.0192156 -.003214
husage	-.0676022	.0913049	-0.74	0.460	-.2470036 .1117992

Command:  
logit inlf kids16 exper educ husage

```
. logit inlf kids16 exper educ husage
```

Iteration 0: log likelihood = -514.8732  
Iteration 1: log likelihood = -438.87094  
Iteration 2: log likelihood = -437.79041  
Iteration 3: log likelihood = -437.78753  
Iteration 4: log likelihood = -437.78753

Logistic regression

Number of obs	=	753
LR chi2(4)	=	154.17
Prob > chi2	=	0.0000
Pseudo R2	=	0.1497

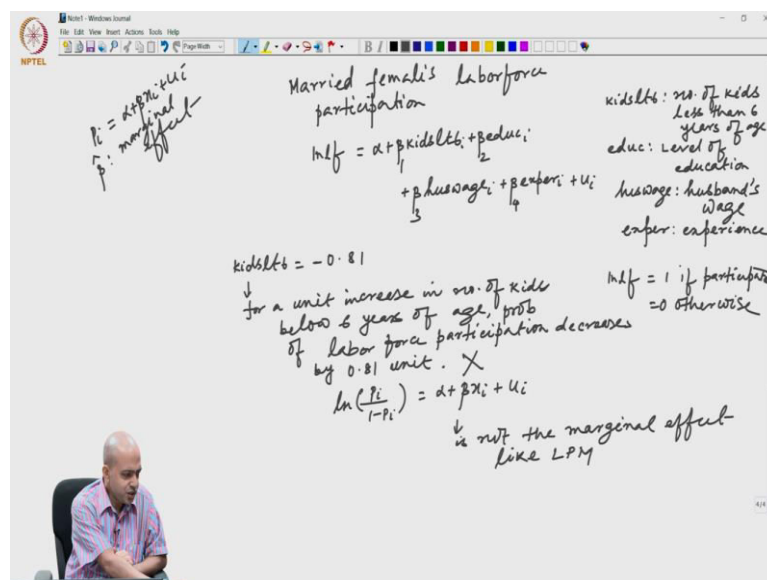
	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]
inlf	-.0129781	.1667097	-4.87	0.000	-1.139841 -.0811106
kids16	.0931854	.0123153	7.57	0.000	.0690479 .1173229
exper	.2341993	.0406187	5.77	0.000	.1545881 .3138104
educ	-.0568542	.0208075	-2.73	0.006	-.0976362 -.0160722
husage	-.2.892019	.4865665	-5.94	0.000	-3.845672 -1.938367

Command:

In labor force and then kids lt6, then experience, then education, huswage. These are the four. Then you put enter, then you put enter. And this is the output. And as we said, that in logit model and probit model, OLS is not applicable rather we are trying to estimate, by maximizing the likelihood function. That is why you see in the output that; they have given the log likelihood value.

The maximum value of the log likelihood. But once you estimate the model how will you interpret the coefficient? For example, coefficient of kids lt6 which is minus 0.81. Can we say that as, as number of kids increases by one unit, probability of labor force participation goes down by minus 0.1 in every unit.

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So that means I am trying to, I am trying to interpret this coefficient as, so now what I will do, I will now try to estimate the coefficient of kids lt6, kids lt6. Coefficient is, what is the coefficient? If you look at minus 0.81. And how we are going to interpret this? Let us say that I am saying for what is the interpretation, for a unit, increase in kids, in number of kids, below 6 years of age, below 6 years of age, probability of labor force participation, participation, labor force participation decreases by minus sorry 0.81 unit.

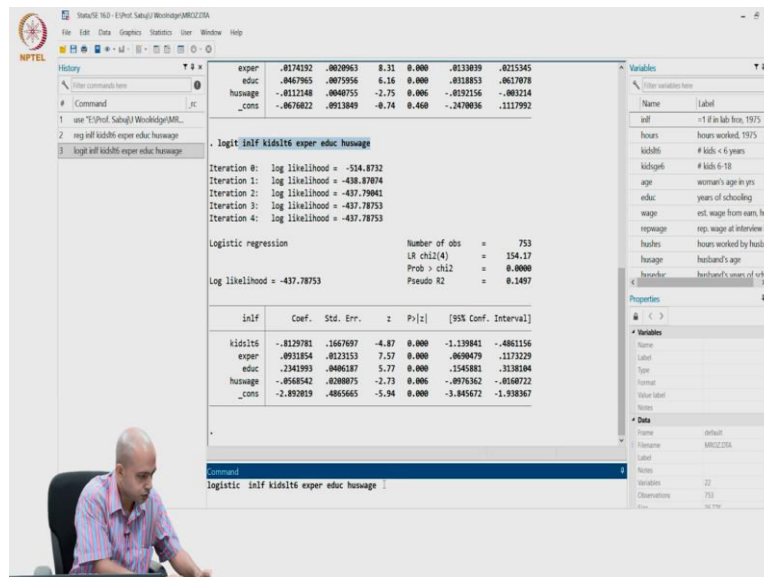
So that should be the interpretation. So that should be the interpretation of this, but if you interpret the coefficient in this way, your interpretation is totally wrong. You have to be very, very careful about interpreting the coefficient, when you estimate a logit model or probit model. Why this is so? Because you look at your model what you are estimating the model in

logit, is  $\log\left(\frac{P_i}{1 - P_i}\right) = \alpha + \beta x_i + u_i$ . This is the model you estimated.

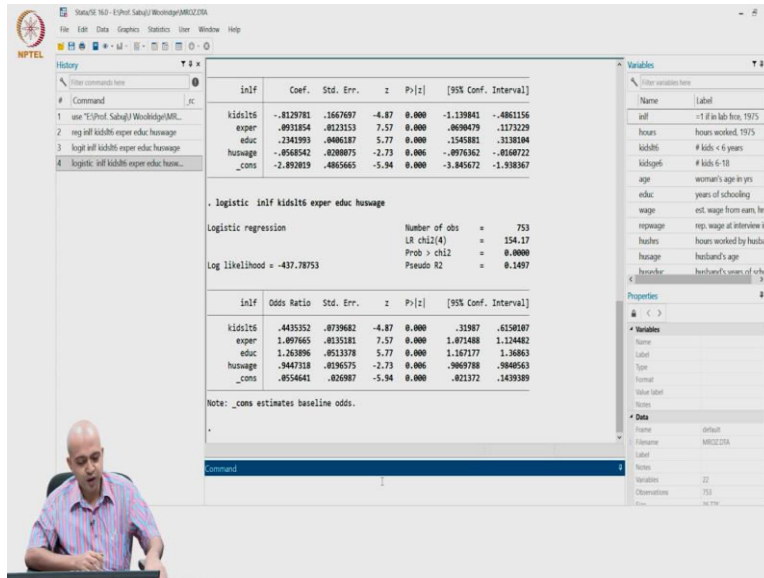
Now, if this is the case what is your dependent variable? Your dependent variable is actually  $\log\left(\frac{P_i}{1 - P_i}\right)$ . That means for a unit change in  $x$  there is a change in  $\log\left(\frac{P_i}{1 - P_i}\right)$ , rather than  $P_i$ . So that means for a unit change in number of kids, log odds ratio goes down by 0.81 unit. That is the interpretation. So, you cannot take  $\beta$  as it is not, it is not actually the marginal effect. Effect like, like LPM. So in LPM your model was  $P_i = \alpha + \beta x_i + u_i$ . In this model what is  $\beta$ ?

$\beta$  is actually directly the marginal effect, marginal effect. But here your model is  $\log\left(\frac{P_i}{1 - P_i}\right) = \alpha + \beta x_i + u_i$ . That is why this 0.81, what is the interpretation, as number of kids increases by 1 unit log odds ratio goes down by 0.81 unit. It is not the direct marginal effect. But if you interpret the coefficient in this way, it is little problematic to understand. As number of kids increases then you are saying that log odds ratio goes down by this much unit. It is little problematic in understanding.

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So instead, if you run this way, that means if you run this model, let us say `logistic` and then after `logistic`, what you do, sorry, `logistic` in labor force C. Now what you have estimated? Your dependent variable. When you put this `logistic` command is now odds ratio. And the coefficient is now 0.44, 0.44. So that means it is saying that as number of kids increases, odds ratio goes up by this and if you take log, then it will give a negative sign.

So, you will get odds ratio. A relationship between number of kids and odds ratio. But that is also not something which is easy to understand. That means one thing is very clear from this model that after estimating this, we need to separately calculate the marginal effect. It is not directly given. From the `logit` command, you will get log like, log odds ratio and in the `logistic` command you will get the odds ratio that means relationship with the independent variable and the odds ratio.

Earlier model when you put `logit` command, relationship with independent variable and log odds ratio that is what you are getting. But what I want is actually, a direct relationship between the explanatory variable with the probability. That is something what I want, that is something easy to interpret and easy to apply. But if you want to get that then, you need to specifically calculate. You need to specifically calculate.

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$$p_i = \frac{1}{1 + e^{-(\alpha + \beta x_i)}} \Rightarrow p_i = [1 + e^{-(\alpha + \beta x_i)}]^{-1}$$

$$\frac{dp_i}{dx_i} = \hat{\beta} \cdot \hat{p}_i \cdot (1 - \hat{p}_i) \quad \frac{dp_i}{dx_i} = (-1) \cdot [1 + e^{-(\alpha + \beta x_i)}]^{-2} \cdot e^{-(\alpha + \beta x_i)} \cdot \beta$$

$$= \beta \cdot \frac{1}{1 + e^{-(\alpha + \beta x_i)}} \cdot \frac{e^{-(\alpha + \beta x_i)}}{1 + e^{-(\alpha + \beta x_i)}} = \beta \cdot p_i \cdot (1 - p_i)$$

How will you calculate? In the context of logit  $P_i$  equals to  $1$  by  $1$  plus  $e$  to the power minus  $\alpha$  plus  $\beta x_i$ . This is the model. So, what you want, you want  $d P_i / d x_i$ , that is what you want. Change in  $x_i$ . How much change it is causing to  $y$ ,  $P_i$ ? That is nothing but  $d P_i / d x_i$ . And if you differentiate this, then what you get is basically  $\beta$  into  $P_i$  into  $1$  minus  $P_i$ . If you differentiate, you can check you will get  $\beta$  into  $P_i$  into  $1$  minus  $P_i$ ,  $\beta$  into  $P_i$  into  $1$  minus  $P_i$ .

And I am not showing the differentiation, you can get it easily. This implies that  $P_i$  equals to basically  $1$  plus  $e$  to the power minus  $\alpha$  plus  $\beta x_i$ , entire thing to the power minus  $1$ . Then if you do  $d P_i / d x_i$  then you will see that this is  $-1$  into  $1$  plus  $e$  to the power minus  $\alpha$  plus  $\beta x_i$  minus  $2$  into  $\beta$  into  $e$  to the power minus  $\alpha$  plus  $\beta x_i$  minus  $\alpha$  plus  $\beta x_i$ .

So that means from here, sorry, this is also minus  $\beta$ . So that means you will get  $\beta$  into  $1$  by  $1$  plus  $e$  to the power minus  $\alpha$  plus  $\beta x_i$  into, into what you will get, you will get  $e$  to the power of this is  $1$  by  $1$  plus  $e$  to the power minus  $\alpha$  plus  $\beta x_i$  into  $e$  to the power minus  $\alpha$  plus  $\beta x_i$ . So, equals to  $\beta$ , this equals to  $P_i$ . And this equals to  $1$  minus  $P_i$ . That you can get.

So, from here what I can understand that means to get the marginal effect, once you estimate you will get your  $\beta$  hat and that you need to multiply with the  $P_i$  and  $1$  minus  $P_i$ . These will also become  $P_i$  hat and  $1$  minus  $P_i$  hat. So, if you get this way then only you will get  $d P_i / d x_i$ .

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```

logit inlf kidslt6 exper educ huswage

```

inlf	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]
kidslt6	-.8120781	.1667987	-4.87	0.000	-1.139841 - .4863156
exper	.8931854	.8123153	1.09	0.275	-.7094719 .1131229
educ	.2341993	.0406187	5.77	0.000	.1545881 .3138104
huswage	-.8568542	.0208075	-2.73	0.006	-.8976362 -.8160722
_cons	-2.892819	.4865665	-5.94	0.000	-3.845672 -1.939367

Log likelihood = -437.78753  
Pseudo R2 = 0.1497

Stata 16.0 - E:\Prof. Sabuj\Woledge\MO223A

```

logit inlf kidslt6 exper educ huswage

```

Iteration 0: log likelihood = -534.8732  
Iteration 1: log likelihood = -438.87074  
Iteration 2: log likelihood = -437.79941  
Iteration 3: log likelihood = -437.78753  
Iteration 4: log likelihood = -437.78753

Log likelihood = -437.78753  
Pseudo R2 = 0.1497

So now if you estimate this model, you estimate this model logit and then in labor force and then all your explanatory variable, kids lt6, then e x p e r, then education, then huswage, you estimate this model. And after that you need to give a specific command to get the marginal effect. So, from this result, at most you can say that there is some kind of negative relationship between number of kids and probability of labor force participation.

There is positive relationship between experience and probability of labor force participation. Like that you can say only whether there is a positive or negative relationship between a particular explanatory variable and probability of labor force participation. But how much does the probability change for a unit change of any of this explanatory variable, that you cannot get from this.

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Note: \_cons estimates baseline odds.

```

logit inlf kids16t exper educ huswage
Iteration 0: log likelihood = -534.8732
Iteration 1: log likelihood = -436.87894
Iteration 2: log likelihood = -437.79461
Iteration 3: log likelihood = -437.78753
Iteration 4: log likelihood = -437.78753

Logistic regression              Number of obs   =    753
                                LR chi2(4)      =   154.17
                                Prob > chi2      =  0.0000
                                Pseudo R2       =  0.1497

```

	inlf	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]
	kids16t	-.8129781	.1667697	-4.87	0.000	-1.139841 - .4861156
	exper	-.0931854	.0123153	7.57	0.000	-.0604079 - .1173229
	educ	-.2341993	.0406187	5.77	0.000	-.1545881 - .3138104
	huswage	-.0568542	.0208075	-2.73	0.006	-.0976362 - .0160722
	_cons	-2.892819	.4865665	-5.94	0.000	-3.845672 - 1.938367

```

Logistic regression              Number of obs   =    753
                                LR chi2(4)      =   154.17
                                Prob > chi2      =  0.0000
                                Pseudo R2       =  0.1497

```

	inlf	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]
	kids16t	-.8129781	.1667697	-4.87	0.000	-1.139841 - .4861156
	exper	-.0931854	.0123153	7.57	0.000	-.0604079 - .1173229
	educ	-.2341993	.0406187	5.77	0.000	-.1545881 - .3138104
	huswage	-.0568542	.0208075	-2.73	0.006	-.0976362 - .0160722
	_cons	-2.892819	.4865665	-5.94	0.000	-3.845672 - 1.938367

Marginal effects after logit  
 $y = \text{Pr}(\text{inlf})$  (predict)  
 $= .5884421$

variable	dy/dx	Std. Err.	z	P> z	[ 95% C.I. ]	X
kids16t	-.1968851	.04055	-4.86	0.000	-.276352 - .117418	.237716
exper	.0256574	.00294	7.69	0.000	.0165181 .02832	18.6308
educ	-.0567178	.00983	5.77	0.000	-.037457 .075978	12.2869
huswage	-.0137688	.00504	-2.73	0.006	-.023643 - .003895	7.48218

So, for that what you need to do? What you need to do? You put a specific command, which is called mfx, mfx. Now after putting the mfx, you are getting the probability. Now you see, here they are saying this is dy dx, dy dx means actually dP dx in our model.

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$$p_i = \frac{1}{1 + e^{-(\alpha + \beta x_i)}} \Rightarrow p_i = [1 + e^{-(\alpha + \beta x_i)}]^{-1}$$

$$\frac{dp_i}{dx_i} = \hat{\beta} \cdot \hat{p}_i \cdot (1 - \hat{p}_i)$$

$$\frac{dp_i}{dx_i} = (-1) \cdot [1 + e^{-(\alpha + \beta x_i)}]^{-2} \cdot \beta \cdot e^{-(\alpha + \beta x_i)}$$

$$= \beta \cdot \frac{1}{1 + e^{-(\alpha + \beta x_i)}} \cdot \frac{e^{-(\alpha + \beta x_i)}}{1 + e^{-(\alpha + \beta x_i)}}$$

$$= \beta \cdot p_i \cdot (1 - p_i)$$

$$\hat{\beta} = -0.8129$$

$$\hat{p}_i = 0.588$$

$$= -0.8129 \times 0.588 (1 - 0.588)$$

$$= -0.19$$

**Logistic regression**      Number of obs = 753  
 LR chi2(4) = 154.17  
 Prob > chi2 = 0.0000  
 Pseudo R2 = 0.1497  
 Log likelihood = -437.78753

	inlf	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]
kidsl15		-.8129781	.1667697	-4.87	0.000	-1.139841 - .4861156
exper		-.0919354	.0223153	-7.57	0.000	-.0904979 - .1173229
educ		-.2341993	.0406187	-5.77	0.000	-.1545881 - .3138104
huswage		-.0568542	.0208075	-2.73	0.006	-.0976362 - .0160722
_cons		-2.892819	.4865665	-5.94	0.000	-3.845672 - 1.938367

**. mfx**  
 Marginal effects after logit  
 y = Pr(inlf) (predict)  
 = .5884421

variable	dy/dx	Std. Err.	z	P> z	[ 95% C.I. ]	X
kidsl15	-.1968851	.04055	-4.86	0.000	-.276352 - .117418	.237716
exper	.025674	.00294	7.69	0.000	.016815 - .02832	18.6308
educ	.0567178	.00983	5.77	0.000	.037457 - .075978	12.2869
huswage	-.0137688	.00504	-2.73	0.006	-.023643 - .003895	7.48218

Now as I said, as I said, the formula says, you need beta hat, you need Pi hat and then you need to multiply beta hat with Pi hat with 1 minus Pi hat. I will give you an example. So here, what is your beta hat for a particular variable? Beta hat is actually here. Look at minus 0.81, that is your beta hat, minus 0.8129, minus 0.81, 81, 8129, sorry 8129, 8129.

And then what is your Pi hat? So, this is actually your, I will write beta hat equals to beta hat equals to minus 0.8129. What is your Pi hat? What is your Pi hat? Pi hat is actually stata is showing, look at this, Pi hat had this probability of labor force participation predicted. That means that is actually your yi hat that is 0.588, 0.588, 0.588.

So now if you use this beta hat value and Pi hat value here, you will get  $dP/dx$  so, that means now what you do? You use this formula and this would become 0.8129 and then you multiply that with 0.588 and then 1 minus 0.588. You will get, if you do that then you will get your  $dP/dx$ , which is nothing but you can, you can calculate this at home and you can see that if you do so then your value would be minus 0.19.

So, this would become minus, minus 0.19. So, this is your marginal effect. Likewise, you can use this bit Pi hat value equals to this. And you can use all other beta hat value and you will arrive at this  $dy/dx$  value as data is reporting, as data is reporting. This is how you have to estimate the marginal effect.

So that means one thing is very clear. While in linear model, the marginal effect is directly given, and that depends only on that particular experiment, coefficient of that particular explanatory variable, here even though you are actually estimating the marginal effect for a particular explanatory variable 'kids', since that involves beta hat into Pi into 1 minus Pi.

And what is this Pi hat? Estimated probability. Since Pi depends on all other factors  $dP/dx$  that means change in probability for a particular explanatory variable, depends on the estimated coefficient of all other explanatory variable. That is something different from the linear probability model. We will discuss other features of the logit model and probit model in our next class tomorrow. Thank you.