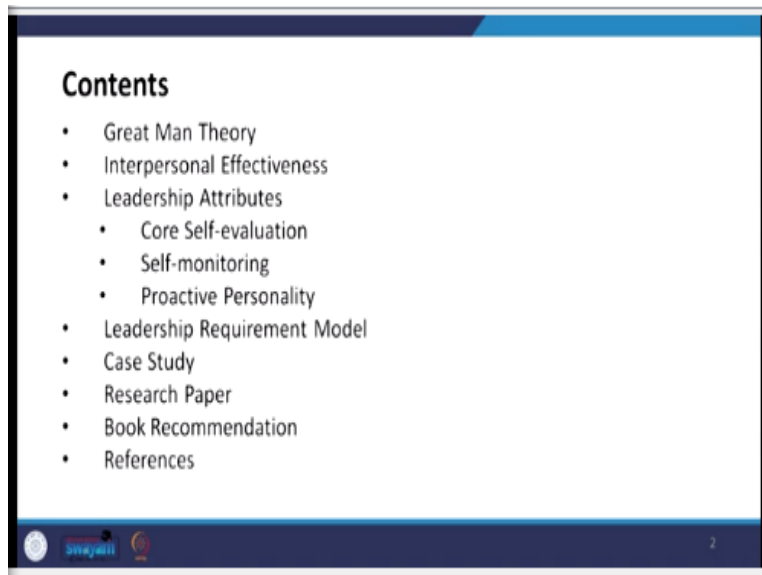


**Leadership and Team Effectiveness**  
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**Department of Management Studies**  
**Indian Institute of Technology-Roorkee**

**Lecture-13**  
**Leadership Attributes**

In previous session we are talked about these different theoretical models and the leaders for tomorrow. That is what are the attributes are required and how to develop the leaders for tomorrow? And we have taken certain industry examples also what are their practices? Now we will talk about the attribute of the person, this leader. In attributes like last time the first parameter which was very, very important. And that parameter was about the internality and when we talk about the internality that is about the grand vision and competency of that particular leader that is how that great leadership can be dwell up or what attributes are required?

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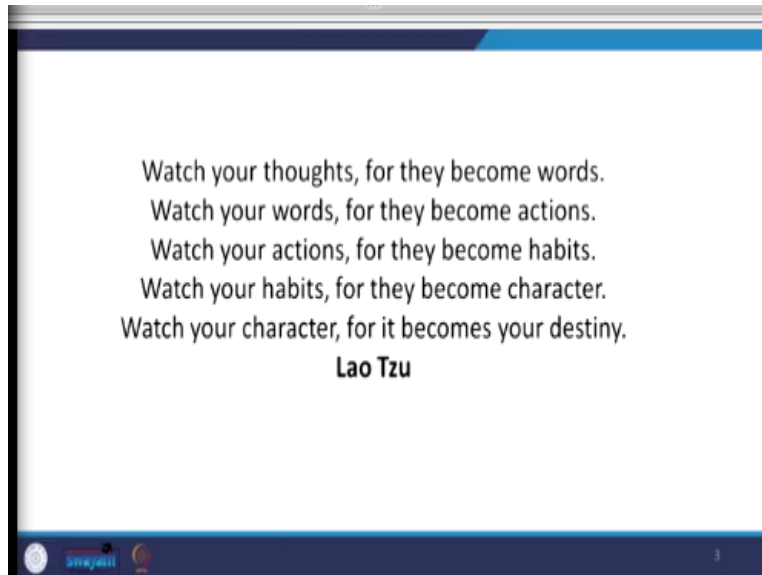
**Contents**

- Great Man Theory
- Interpersonal Effectiveness
- Leadership Attributes
  - Core Self-evaluation
  - Self-monitoring
  - Proactive Personality
- Leadership Requirement Model
- Case Study
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So, in this session we will talk about the great man theory, interpersonal effectiveness, leadership attributes, core self-evaluation, self-monitoring, proactive personality, leadership requirement model as usual the case study research papers and the book recommendations will be there. So, when we talk about the watch your thoughts for the become words, watch your words for the become actions, watch your actions for the become habits, watch your habits for the become character and watch your character for it becomes your destiny is there. So, ultimately it is a

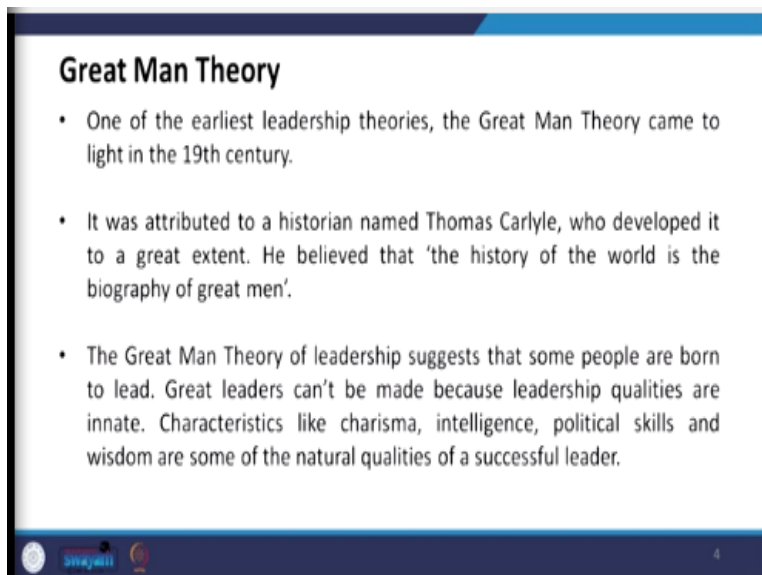
question of your thought process. And I always mentioned that is how the thought process are influenced? Thought processes are influenced by the heredity, environment and situation.

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So, create that environment in which you are able to learn. So, first how this great man theory is relevant for this particular concept.

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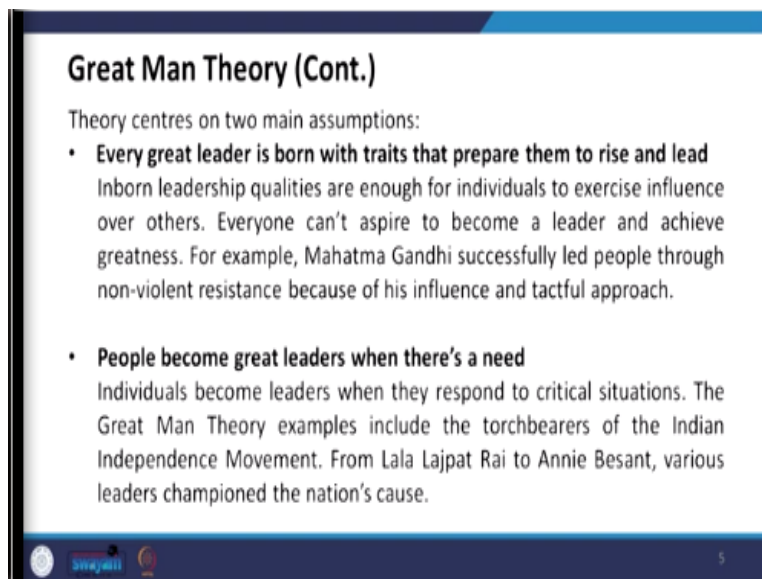
The earliest leadership theories the great man theory came to light in the 19th century. It was attributed to a historian named Thomas Carlyle, who developed it as a great extent. Now he believed that the history of the world is the biography of the great man is there. One of the least

leadership theories in this great man's theory the leadership suggests that some people are born to lead. And great leaders cannot be made because the leader's qualities are innate.

We have talked about this thing in our very earlier sessions that is what is about whether the leaders are born or leaders are made? Whenever we are talking about that is the leaders are made then definitely in that case we are talking about these theories, this classroom teaching and the work experience also or the experiential learning you can say. And therefore in that case this great man theory suggests that they are born to lead is there, cannot be made because leadership qualities are innate.

So, that characteristic are like for example, the charismatic characteristics we have talked about that charismatic leadership then the transactional leadership and transformational leadership. So, that has to be developed, intelligence of the individual, political skills and the wisdom and some of the natural qualities of a successful leader are there and therefore in that case whenever we are talking about this particular theory, so this theory centres on 2 main assumptions.

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**Great Man Theory (Cont.)**

Theory centres on two main assumptions:

- **Every great leader is born with traits that prepare them to rise and lead**  
Inborn leadership qualities are enough for individuals to exercise influence over others. Everyone can't aspire to become a leader and achieve greatness. For example, Mahatma Gandhi successfully led people through non-violent resistance because of his influence and tactful approach.
- **People become great leaders when there's a need**  
Individuals become leaders when they respond to critical situations. The Great Man Theory examples include the torchbearers of the Indian Independence Movement. From Lala Lajpat Rai to Annie Besant, various leaders championed the nation's cause.

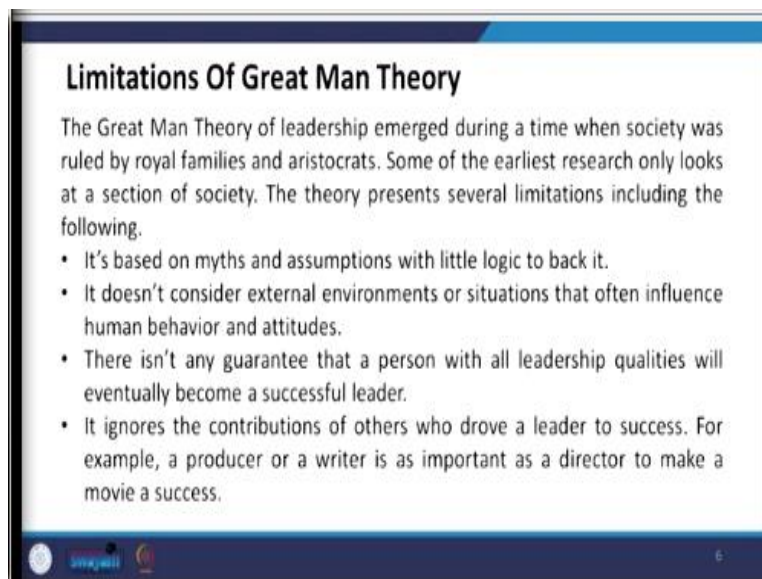
The first is every great leader is born with traits that prepare them to rise and lead, so in the support of the trait theories. So, inborn leadership qualities are enough for individuals to exercise the influence over others. You see from the childhood only, like whenever we are talking about

the Chanakya selected the Chandragupta, how he selected the Chandragupta? And then we talk about that is from the observation where he has found those traits, traits have been found.

So, Chandragupta is outcome of the trait theories and contingency theory, situations theory, where the environment was provided and skills have been developed. So, here the people become the great leaders when there is a need, so here the individuals become leaders when they respond to critical situations. And the great man theory examples include the torchbearers of the Indian independence movement.

And from that is the Lala Lajpat Rai to Annie Besant various leaders those who have been championed the nation's causes there. So, these are the people who great leaders when there is a need. So, there was a demand, demand of that environment, that situation, their particular timings, that is the where they have to perform, somebody has to come forward and you should prove that leadership.

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**Limitations Of Great Man Theory**

The Great Man Theory of leadership emerged during a time when society was ruled by royal families and aristocrats. Some of the earliest research only looks at a section of society. The theory presents several limitations including the following.

- It's based on myths and assumptions with little logic to back it.
- It doesn't consider external environments or situations that often influence human behavior and attitudes.
- There isn't any guarantee that a person with all leadership qualities will eventually become a successful leader.
- It ignores the contributions of others who drove a leader to success. For example, a producer or a writer is as important as a director to make a movie a success.

And therefore this great man theory of leadership emerged during a time when society was ruled by the royal families and the aristocrats. And that is why and there was a demand of these types of leaders was raised. And as result of which you will find that is a some of the earliest research only looks at a section of society. So, therefore they have seen those who are from the royal families, how they have become the leaders?

And they have seen those who are challenging these type of systems. So, why they were challenging leaders and then they have converted into a successful leaders. So, the theory presents several limitations including the following, myths and assumptions with little logic to back it. So, there are certain myths and logic also, that is the way the king's son will become the king.

It does not consider the external environment situations that often influence human behaviour and attitudes are there. So, there is not any guarantee that a person with all leadership qualities will eventually become a successful leader, so even you having the traits is there. So, for example producer and writer is an important is a director to make a movie is to his success. So, therefore it ignores the contribution of others who draw a leader to success.

So, here that is why we are connecting the team effectiveness with the leadership. It becomes very important that is the others contribution, those who are contributed for the leaders as a team members that is creating the success for a particular leader. So, interpersonal effectiveness, the interpersonal effectiveness is the capability of an individual to do this and influence others competently.

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**Interpersonal Effectiveness**

- Interpersonal effectiveness is the capability of an individual to do this, influence others, competently.
- Leadership is a direct function of three elements of interpersonal effectiveness.
  - Awareness
  - Ability
  - Commitment

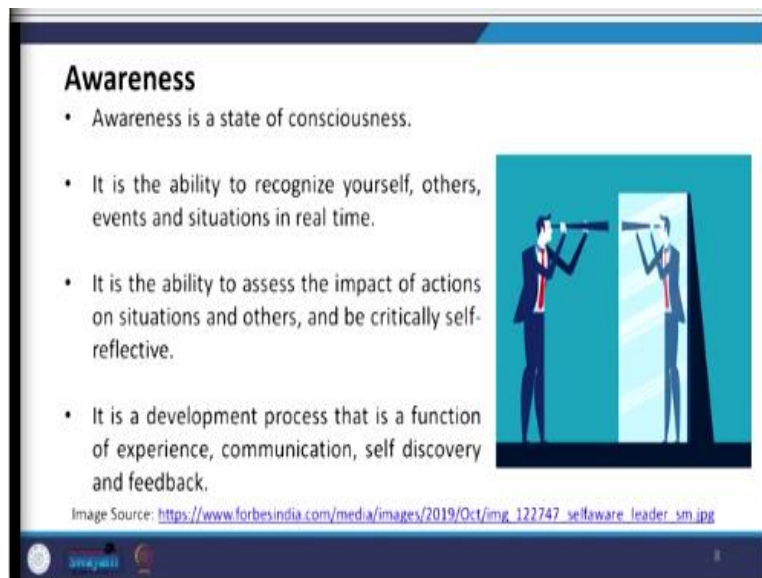
The diagram shows a triangle with 'Awareness' at the top vertex, 'Ability' at the bottom-left vertex, and 'Commitment' at the bottom-right vertex. The word 'Effectiveness' is written in the center of the triangle.

Image Source: <https://en.ppt-online.org/194074>

These are the traits of the leaders are there. So, how we are developing these effectiveness? Effectiveness is developed with the ability of the person that is about the knowledge, attitudes, skills and habits. That is what type of this knowledge level he is having, whatever the attitude he is having, the skills is having and the habits he is having, then the commitment is there and when we are talking about this commitment that is loyalty.

And here, whenever we are creating this commitment amongst the team members definitely effectiveness has to be there. And the third one is about the ability is there, so this is the third element of the interpersonal effectiveness that is are you aware? If you are aware about the surroundings, if you are aware about the environment, you are aware about the people those who are working with you and the people those who are working with you, if they are equally competent enough, then definitely they will be able to perform.

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**Awareness**

- Awareness is a state of consciousness.
- It is the ability to recognize yourself, others, events and situations in real time.
- It is the ability to assess the impact of actions on situations and others, and be critically self-reflective.
- It is a development process that is a function of experience, communication, self discovery and feedback.

Image Source: [https://www.forbesindia.com/media/images/2019/Oct/img\\_122747\\_sellaware\\_leader\\_sm.jpg](https://www.forbesindia.com/media/images/2019/Oct/img_122747_sellaware_leader_sm.jpg)

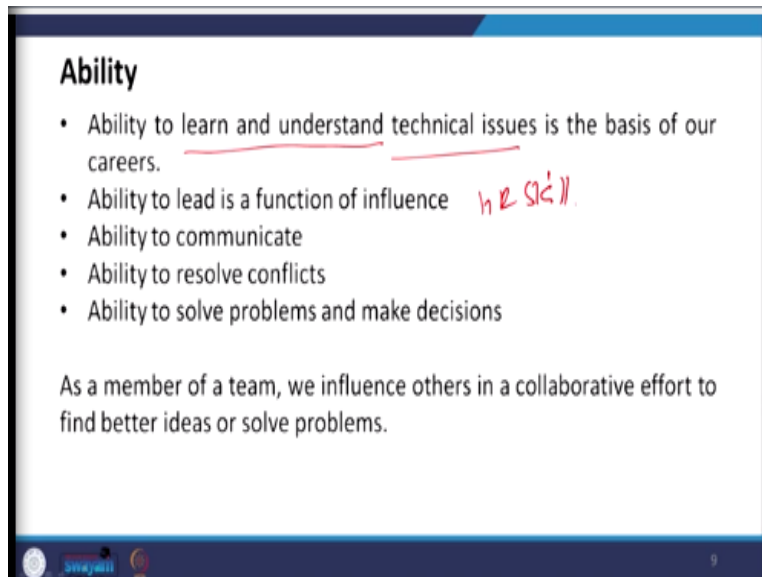
The slide features a blue header with the title 'Awareness'. Below the title is a list of four bullet points. To the right of the text is an illustration of two men in business suits standing on a dark platform, looking through a large telescope. The background of the illustration is a light blue sky with a white vertical beam of light. At the bottom left of the slide, there is a small logo and the text 'Image Source: https://www.forbesindia.com/media/images/2019/Oct/img\_122747\_sellaware\_leader\_sm.jpg'. At the bottom right, there is a small number '8'.

Here we will find that is this awareness is the state of consciousness is there and why? Why, some people are consciousness why there are some peoples those who are with the surroundings and they are able to sensitize? The sensitivity of the individual is different and from individual to individual it is different. So, in the same environment, even same family you will find it is the eldest child is having the more sensitivity as compared to the younger child.

So, therefore a state of consciousness is influencing the leadership quality. It is the ability to recognize yourself, others, events and situation in real time. Now the self awareness, self awareness is becoming very, very important, if you are aware about your strengths and weaknesses and you are also know the strengths and weaknesses of others, then only you can create a team. It is a development process that is a function of experience, communication, self discovery and feedback is there.

So, therefore whatever the situation is there and in that a given situation how you are responded? So, that is called a self discovery. If you are recovered yourself as a challenging taskmaster as a leader in the simple words you can say as a leader, then definitely you can lead your team. Another important point is about that is your actual experience. So, experience, whatever the experience do you have, if you have that experience to lead over the challenges then differently will be more successful.

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**Ability**

- Ability to learn and understand technical issues is the basis of our careers.
- Ability to lead is a function of influence *he skill*
- Ability to communicate
- Ability to resolve conflicts
- Ability to solve problems and make decisions

As a member of a team, we influence others in a collaborative effort to find better ideas or solve problems.

Ability: ability to learn and understand technical issues is the basis of our careers is there. So, I always emphasize on this, that is we have to be very careful to learning and understanding. And what is about technical issues? Technical issues here I would like to mention that is about the job knowledge. So, whenever you are talking about the job knowledge, so that is becoming the learning and understanding the technical issues.

If you are having the strong job knowledge nobody can defeat you. Ability to lead is a function of influence but these technical skills with the HR skills then what is the influence? Influence is basically is HR skill, if you are going into the HR skill, so what are job knowledge is there? You will be able to communicate and you will be able to resolve the conflicts also. So, because he is a negotiator, as a negotiator you will be successful but you know given tech, so in the communication whenever you are offering some and some services to other person and in the reason you are getting certain services.

Then in this process if there is any conflict you are able to resolve a particular conflict. Ability to solve problems and make decisions. So, therefore in that case you will be able to make these as I mentioned earlier in the previous session I mentioned who is a leader who provides solutions to the problems. So, if you are able to solve the problems then definitely you will be the great leader. As a member of a team we influence others in a collaborative effort to find better ideas or solve the problems are there.

So, those collaborative efforts are to be made by the individuals and when they are connected with each other and then they are putting the joint efforts always. Whenever we are talking about the leader, leader is not that is alone he is doing everything, leader is always followed by the followers. And that followers are his team members and when the team members are strong, they are relevant, then definitely in that case he will be able to influence and then he will be able to solve the problems are there.

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## Commitment

- For leaders, the "one thing" that leads to maturity is the fully aware recognition that one's decisions make a difference, both positively and negatively, in the lives of others
- Any attempt to solve a problem might have a decided negative impact on some, while helping others.
- In no-win scenarios, one must still make a hard decision.

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The commitment for leaders is that is the ones committed always committed. So, one thing that leads to maturity is the fully aware recognition determines decision make a difference, both positively and negatively in the lives of others is there. So, therefore what is the maturity level? We also talked the maturity level in the case of the Hersey and Blanchard's model and where we are talk about the maturity level of the followers then what maturity level is there?

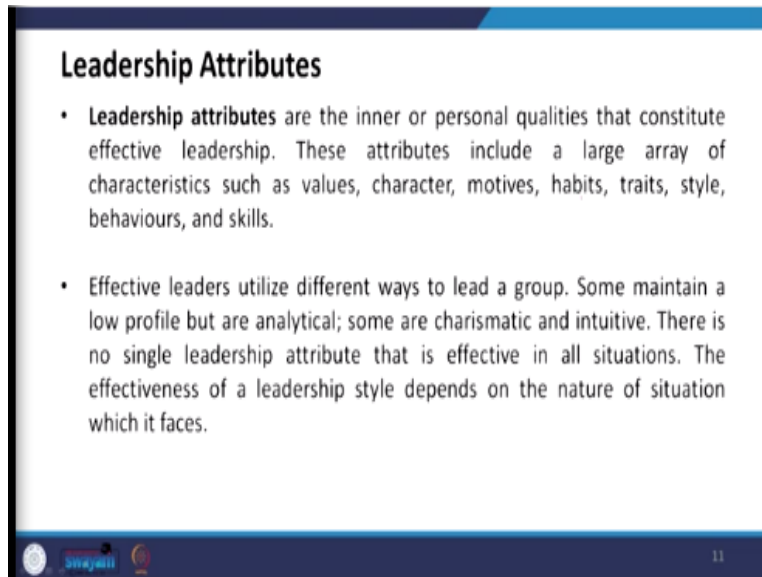
If you are fully aware about the maturity level of your followers then definitely you can take a decision. And that decision will be having both the positive and negatives in the lives of the others. So, if the maturity level is low, then definitely in that case what you will do? That you will be getting the model the efforts to raise the maturity level or if it is the negative is there, you will take the decision accordingly.

Any attempt to solve the problem might have a decided negative impact on some while helping others is there. This is always the criteria that is whenever you are solving the problem, it will have the positive effect on one side and negative effect on the other side. So, whether we take a decision or not? Yes, we are supposed to take the decision, but how then this decision is making the difference?

Decision is that those who are non contributors there will be the negative effect and those who are the positive contributor, then it should have the positive effect on that. So, what are the

different leadership attributes are there which causing a person to be successful? So, inner or personal qualities, that is constitutes effective leadership is there and that is the internality, internality is required to be very, very strong.

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**Leadership Attributes**

- **Leadership attributes** are the inner or personal qualities that constitute effective leadership. These attributes include a large array of characteristics such as values, character, motives, habits, traits, style, behaviours, and skills.
- Effective leaders utilize different ways to lead a group. Some maintain a low profile but are analytical; some are charismatic and intuitive. There is no single leadership attribute that is effective in all situations. The effectiveness of a leadership style depends on the nature of situation which it faces.

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These attributes include a large array of the characteristics such as value, character, motives, habits, traits, child's behaviour and skills are there. So, you have to focus on the value system of the leader, why because he is driven by his values. So, effective leaders utilize different ways to lead a group, some intense a low profile but are analytical, some are charismatic and intuitive. There is no single leadership attribute that is effective in all situations.

And the effectiveness of a leadership style depends on the nature of situation which it faces and that is why we have studied earlier and that situation with theories. So, according to situation theories you have to adopt the leadership styles. So, leader has to be flexible, leadership will not be the common for all, as the situation changes the leadership style will changes. So, first and foremost of the leadership attribute is the guiding the vision because ultimately what is the leadership? Leadership is the creation of vision.

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### Leadership Attributes (Cont.)

- **Guiding vision:** Effective leaders know what they want to do, and have the strength of character to pursue their objectives in the face of opposition and in spite of failures. The effective leader establishes achievable goals.
- **Passion:** Effective leaders believe passionately in their goals. They have a positive outlook on who they are, and they love what they do. Their passion for life is a guiding star for others to follow, because they radiate promise!




Image Source: [https://www.forbesindia.com/media/images/2019/Oct/img\\_122747\\_selfaware\\_leader\\_sm.jpg](https://www.forbesindia.com/media/images/2019/Oct/img_122747_selfaware_leader_sm.jpg)

So, effective leaders know what they want to do and have the strength of character to pursue their objectives in the face of opposition and in spite of failures. So, therefore leaders are very clear, their vision is very clear; goal is very clear then what they want to do. So you will not find them they are confused or they are lacking into the performance because they know after the step what will be going to the next step is there.


So, as a strength of character to pursue their objectives in the face of opposition. So, even if there is an opposition for making their new movements, what is their strength? Strength is of their character, so nobody can tell them. They effective leader establishes the achievable goals, this is also very, very important that is a goals when you are driving the followers, the followers should feel that yes, they can achieve the goals. If it is impossible goals are there, then definitely the follower's motivation will be low.

Second is the passion, effective leaders believe passionately in their goals, they have a positive outlook on how they are and they love what they do. Their passion for life is a guiding star for others to follow because they radiate the promise is there. And therefore in that case the passion that is the love, love for that goal that is very. It is not the official burden rather than it is the individual passion is important and when the individual is having that patient, he will be definitely follow that particular goal till it is not achieved.

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### Leadership Attributes (Cont.)

- **Integrity:** Because they know who they are, effective leaders are also aware of their weaknesses. They only make promises they can follow through on.



- **Trust:** Effective leaders earn the trust of their followers and act on behalf of their followers.
- **Honesty:** Leaders convey an aura of honesty in both their professional and their personal lives.

Image Source: <https://steemit.com/life/@osmansnr/trust-the-most-valuable-currency>

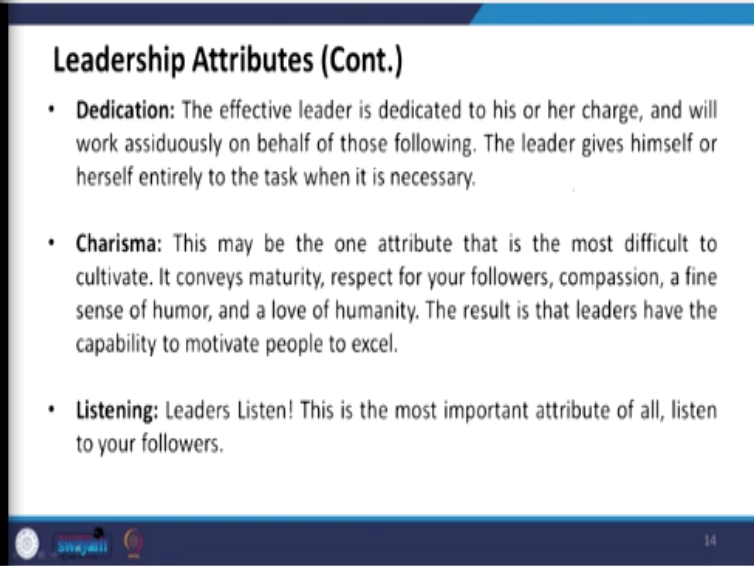
Integrity, because they know who they are effective leaders are also aware of their weaknesses, they only make promises they can follow through on. And this is very important, I have learn from my first experience in the Quinton mill where I was labour officer, my boss told me that is to say yes if it is possible, say no even if it is the more problematic. So, therefore when you are interacting with the unions or the workers and or any employee who is having the demand and then you feel that is no, you cannot fulfill the demand and then you have to say no.

Then in that case say no. It is not that is we are manipulating or we are playing politics and then we say yes, do not do that. Trust is their effectiveness, under trust of their followers and act on behalf of their followers. Honesty, an aura of honesty in both their professional in their personal life. The people understand how much honest you are, people are working with you, so therefore they know whether your decisions that you are they are analyzing your decisions. So, they understand whether your decisions are properly based on the honesty and integrity or it is not based on the honesty and integrity.

So, when you are taking a decision which is not based on the honesty and integrity, then you will lose the trust. The another leadership attributes are the dedication is there. In the case of the effective leader is dedicated to his or her charge and will work assiduously on behalf of the following. The leader gives himself or herself entirely to the task when it is necessary and therefore in that case it is a 100% dedication is there.

Charismatic leadership we are talked about the charismatic transformational and transactional leadership is there. This may be the one attribute that is the most difficult to cultivate, it conveys maturity respect for your followers compassion, a fine sense of humor and a love of humanity is there and the result is that leaders have the capability to motivate people to excel and this is a very, very important.

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**Leadership Attributes (Cont.)**

- **Dedication:** The effective leader is dedicated to his or her charge, and will work assiduously on behalf of those following. The leader gives himself or herself entirely to the task when it is necessary.
- **Charisma:** This may be the one attribute that is the most difficult to cultivate. It conveys maturity, respect for your followers, compassion, a fine sense of humor, and a love of humanity. The result is that leaders have the capability to motivate people to excel.
- **Listening:** Leaders Listen! This is the most important attribute of all, listen to your followers.

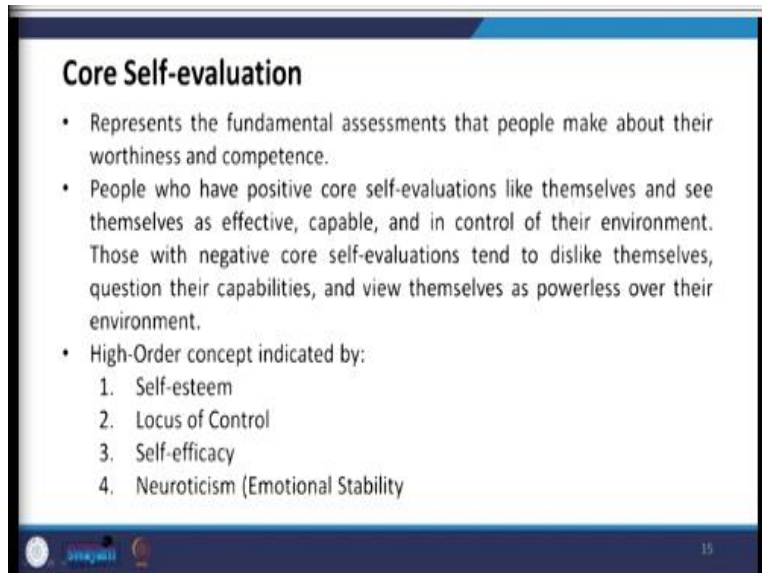
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What charisma is required that one can do up to the x limit of the job but when the leader is with him he make the extended work to the while level up the jobs, so that is a charisma is there. Listening is there, leaders listen, this is the most important attribute of all and listen to your followers is there. And therefore in that case because many times what happens that is the leader is in one direction is working on one direction.

And the people those who are working with him especially the followers means or his team members they face different problems which are not seen or they are not experienced, the followers are not experienced for this type of problems. So, what they want? They want to communicate, they want to communicate with the boss and identify the solution, if the boss is that much effective, then definitely in that case he will listen and then he will understand and then he will try to identify the solution to the problems.

The leader should have the core self evaluation, what he can do, what he cannot? Represents a fundamental assessment that people make about their worthiness and the competency is there. So, one should very clear about the competency of own, whether he is competent for doing their job or he is not competent for doing that particular job is there. So, many times people occupy the position; occupy the position knowing they do not have the competence. If they are not aware, that is fine but if they are aware and still that they are not competent and occupying the position, that is wrong.

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**Core Self-evaluation**

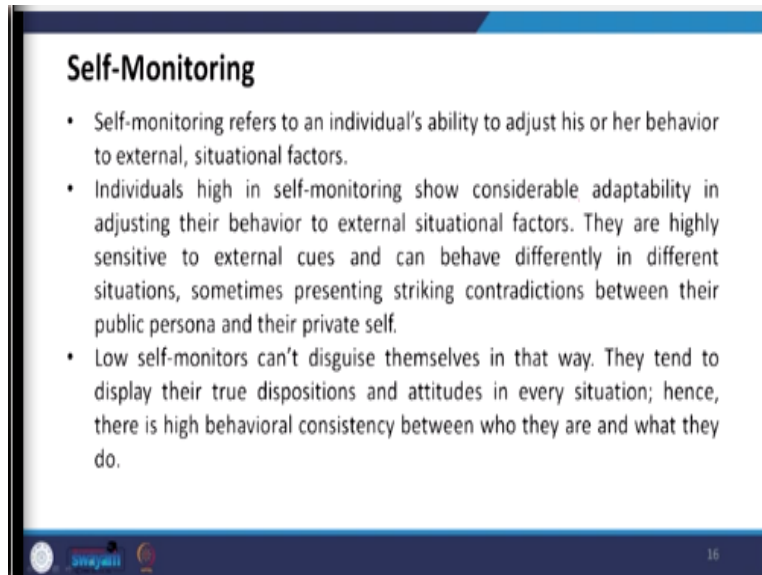
- Represents the fundamental assessments that people make about their worthiness and competence.
- People who have positive core self-evaluations like themselves and see themselves as effective, capable, and in control of their environment. Those with negative core self-evaluations tend to dislike themselves, question their capabilities, and view themselves as powerless over their environment.
- High-Order concept indicated by:
  1. Self-esteem
  2. Locus of Control
  3. Self-efficacy
  4. Neuroticism (Emotional Stability)

People who have positive core of self evaluations like themselves and see themselves as effective, capable and in control of their environment. Then definitely then they should be taking care of this team to lead ahead to achieve the goal. High order concept indicated by the self esteem, locus of control, self efficacy and neuroticism is there, that is the emotional stability is there. So, therefore in that case high order concept or the self esteem and we have done the number of exercises and then we have find that is many people they are competent enough but they are having the low self esteem.

So, you will find it is like the Robbin's book is given and then you can identify your score and accept their score, you can judge these all personality traits whether you are having with you or your scoring list. If your scoring less as a leader, then you can train of that to the training

programs. Self monitoring refers to an individual's ability to adjust his or her behaviour to external situation factor is there.

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### Self-Monitoring

- Self-monitoring refers to an individual's ability to adjust his or her behavior to external, situational factors.
- Individuals high in self-monitoring show considerable adaptability in adjusting their behavior to external situational factors. They are highly sensitive to external cues and can behave differently in different situations, sometimes presenting striking contradictions between their public persona and their private self.
- Low self-monitors can't disguise themselves in that way. They tend to display their true dispositions and attitudes in every situation; hence, there is high behavioral consistency between who they are and what they do.

And that flexibility tune up. Tune up oneself with the external situations are there, that flexibility is there. Individual's high in self-monitoring show considerable adaptability in adjusting their behaviour to external situation factor is there. So, if somebody is high in the self monitoring, then definitely he will be having the great adaptability also. Highly sensitive to external cues and can behave differently in different situations flexibility.

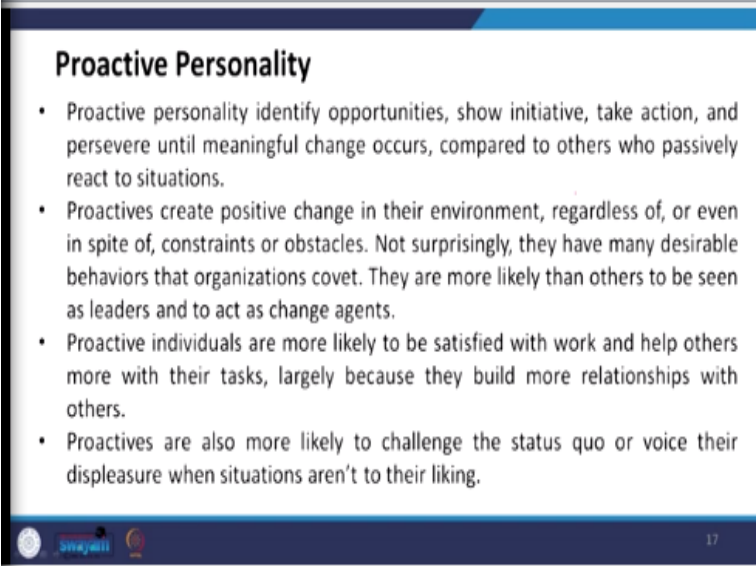
Sometimes presenting striking contradictions between their public persona and the private self is there and there might be that is a challenging. Low self monitors cannot disguise themselves in that way and they tend to display their true disposition and attitudes in every situation. Hence, there is a high behaviour consistency between who they are and what they do? And therefore in that case, it is whenever we are talking about the self-monitoring, it is the ability to adjust his or her behaviour.

So, here when there is a problem or issues are there then the high behavioural consistency will be shown by the leader because he is able to manage internally and externally what is expected from him. Leaders are always having this proactive personality; this is a very strong attribute of the

leadership. Proactive personality identify the opportunities show initiative, take action and persevere until the meaningful change occurs.

So, whatever the change they want to bring they will pursue it unless and until it is done. Compared to others who passively reactive the situation. Sometimes what happens? We want to achieve certain goals and there are the barriers, there are the positions what people do? A normal person will do that particular target but the leaders are the person who pursues, still they pursue.

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**Proactive Personality**

- Proactive personality identify opportunities, show initiative, take action, and persevere until meaningful change occurs, compared to others who passively react to situations.
- Proactives create positive change in their environment, regardless of, or even in spite of, constraints or obstacles. Not surprisingly, they have many desirable behaviors that organizations covet. They are more likely than others to be seen as leaders and to act as change agents.
- Proactive individuals are more likely to be satisfied with work and help others more with their tasks, largely because they build more relationships with others.
- Proactives are also more likely to challenge the status quo or voice their displeasure when situations aren't to their liking.

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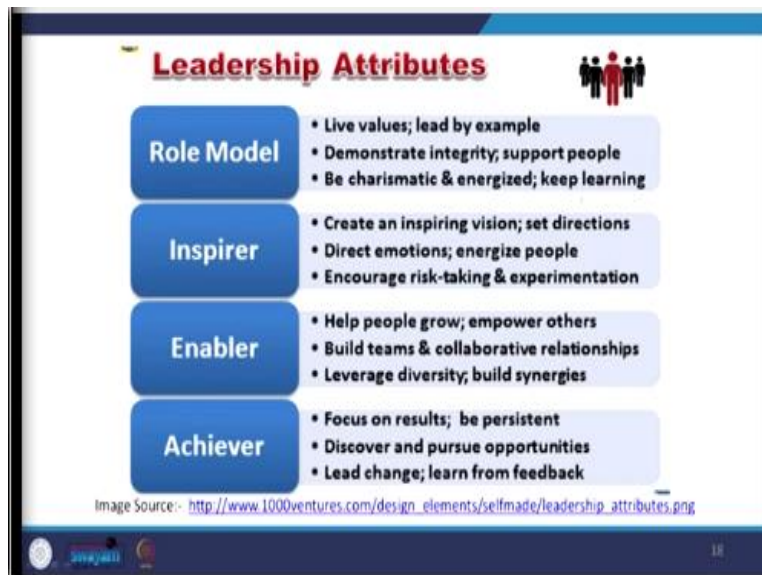
Proactive create position change in their environment regardless of or even in spite of constraints or obstacles, not surprisingly they held many desirable behaviours with organizational covet. And there are more likely to then others to be seen as leaders and to act as a change agents are there. And therefore in that case those who are proactive on they are having the roadmap to go ahead.

Proactive the individuals are more likely to be satisfied with work and help others more with their task, so they are very helpful and for the achievement of the goal largely because they build more relationships with others. Proactives are also more likely to challenge the status quo or voice their displeasure when situations are not into their liking. And therefore in that case, it is not like this they will be yes boss; they will raise the voice also.



Now the leadership attributes are the role model that is the live values lead by the examples and they demonstrate the integrity, support the people. And be charismatic and energized keep learning and therefore these traits they becoming the attribute for the leadership for the others. Inspirer, they create an inspiring vision and said directions and direct emotions energize people and encourage risk taking in the experimentation is there. There are the enablers conditions are there for the human capital creation. Help people grow, empower others, build teams and collaborative relationships and the leverage diversity build synergies are there.

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The achievers are focused on results, be persistent, discover and pursue opportunities, lead change and learn from the feedback is there. So, therefore whenever we talk about the leadership attributes, these are 4 dimensions role model, inspirer, enabler and achiever. All these dimensions they have to focus on. The leader is developing and growing into the organization and when slowly and slowly he has been recognized into the organization then definitely he will be having the high achievements.

And whenever there will be a high achievements will be there, it will be the very, very highly inspiring and becoming the role model. So, sometimes what happens when he joins and the attributes he finds that there are certain other role models are there? And then he worked with those role models and otherwise he will be having that particular becoming himself as a role model.

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So, leadership requirements, army's definition of leadership is there, that is a character, presence, intellect, achieves, develops and the leads are there. So, leadership is the activity of influencing people by providing the purpose, direction and motivation. And therefore in that case you will find what they know and characters and the presence is there, so attributes in the competencies are there.

So, these attributes that to influence the people that what type of these value systems as I mentioned earlier and they have warrior and ethos are there. The presence is the professional and therefore bearing the fitness, confidence and the resiliency is there by just like the army leaders. Intellect is there, mental then agility, judgment, innovation and interpersonal texts are there as we have seen.

They achievers, so that great results anticipates in indicates that is the competencies are there. In the competencies they are the achievers are there which they develop themselves with a very positive environment and leads the others, building the trust, external influence in leaders by the example and themselves. So, this character attributes then the presence attributes and the intellectual attributes are there. So, these empathy, warrior, ethos, discipline as we have seen in the previous slide, so these will be the character attributes are there.

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### Attributes Category of Leadership Requirement Model

Character Attributes	Presence Attributes	Intellect Attributes
<ul style="list-style-type: none"> <li>• Army Values</li> <li>• Empathy</li> <li>• Warrior ethos/Service Ethos</li> <li>• Discipline</li> <li>• Humility</li> </ul>	<ul style="list-style-type: none"> <li>• Military and Professional Bearing</li> <li>• Confidence</li> <li>• Fitness</li> <li>• Resilience</li> </ul>	<ul style="list-style-type: none"> <li>• Mental Agility</li> <li>• Innovation</li> <li>• Interpersonal tact</li> <li>• Sound Judgement</li> <li>• Expertise</li> </ul>

Now you see that is this particular character attributes that has to be supported by the presence of attributes are there, that is a confidence, fitness and resilience. And the intellect attribute will be the mental agility of innovation, interpersonal tech, sound judgment and expertise. Dear friends, what I want to mention here is this, that is these attributes, can we develop these attributes?

Yes, we can derive these attributes, sooner the better. So, once you know that these are the attributes which we are making you the successful leaders, I will suggest you that is the follow this model and this information and try to be the leader of your own. And whenever you will become the leader of your own and then definitely these efforts made by these the authors for mentioning about the character, presence and intellectual attributes. All three they will be combining and they will giving you the effective leadership is there.

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### Competencies Category of Leadership Requirement Model

Leads Competencies	Develops Competencies	Achieves Competencies
<ul style="list-style-type: none"> <li>• Leads others</li> <li>• Extends influence beyond the chain of command</li> <li>• Builds trust</li> <li>• Leads by example</li> </ul>	<ul style="list-style-type: none"> <li>• Prepares self</li> <li>• Creates a positive environment</li> <li>• Develop others</li> <li>• Stewards the profession</li> </ul>	<ul style="list-style-type: none"> <li>• <b>Gets results</b> is the single achieves competency and relates to actions of leading to accomplish tasks and missions on time and to standard.</li> </ul>

The competencies categories of the leadership requirements model will be that is about the leads the competencies, leading the others, extent the influence beyond the chain of command and they build the trust is there. Now always it is been mentioned that that we have to lead by the examples is becoming very, very important. The develop competencies are there, creates a positive environment, develop others and stewards the profession is there.

The achieves the competencies that gets the results is the single achieves competency and leads to actions of leading to accomplish tasks and missions on time and to standard is there. So, ultimately what is important is that to achieve. So, leading, developing and the achieving competencies unless and until we do not achieve the competencies it will not be giving any result.

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**Case Study: Samsung Leadership Development**

**Challenge:**

- Samsung have an ambitious and challenging strategy. They are moving from a functional brand to an aspirational brand to achieve exponential sales growth. A key element of the strategy is New World Leadership. People who can thrive in a culture of perpetual crisis, remain agile, execute with speed, and innovate in all that they do. Leaders who can deliver through people and teams, and work across silos in a global context.
- You were asked to design and deliver tailored leadership journeys for all European Leaders. The aim is to ensure that the right leadership capability is in place to achieve their ambitious 2021 Vision.

View at: [https://lms.unsw.edu.au/course/production/176/Items/111/80/leadership/02/176/176/02/176/Leadership\\_Case\\_Study.pdf](https://lms.unsw.edu.au/course/production/176/Items/111/80/leadership/02/176/176/02/176/Leadership_Case_Study.pdf)

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As result we will talk about the case study, Samsung leadership development model. Thus, Samsung have an ambitious and challenging strategy, they are moving from a functional brand to an aspirational brand to achieve exponential sales growth. A key element of this strategy is the new world leadership. And the people, who can thrive in culture of perpetual crisis, remain agile, execute with speed and innovate in all that they do.

Leaders who can deliver through people and teams and work across silos in a global context. Now this is always have been focused that is the leaders who can deliver with the help of the team, by leading the team is there. A tailored leadership journey for all European leaders, the aim is to ensure that the right leadership capability is in place to achieve their ambitions in the 2021 vision is there.

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**Case Study (Cont.)**

**Solution:**

- You have worked in partnership with the European L&D team to create a set of leading edge leadership programmes that deliver outstanding results. As part of the European Talent Management programme we developed 3 programmes mapped to their leadership pipeline. These are supported by European HR Business Partners to ensure an on-going personalised leadership development journey:
- **Podium Programme:** Senior Leaders who lead companies or functions
- **Accelerator Programme:** Middle Managers of departments/functions who manage managers
- **Launch Programme:** Team Leaders – first time leadership role, moving to getting results through teams

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And you have worked in partnership with the European learning and development team to create a set of leading edge leadership programmes and they deliver outstanding results. As part of the European talent management programmes we developed 3 programmes map to their leadership pipeline. And these are supported by the European HR business partners to ensure on an ongoing personalized leadership development journey is there.

So, in case of the podium programme, the senior leaders who lead companies or functions. Accelerator programme, middle managers of departments and functions who manage managers and launch programme, that is the first time leadership role moving to the getting results through the teams are there.

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Case Study (Cont.)				
Competency Domain	Leadership Competencies	Leadership Podium Programme	Leadership Accelerator Programme	Leadership Launch Programme
Leadership	Your Role as a leader	Transition to 3 <sup>rd</sup> level leadership Samsung Leadership Pipeline	Transition to 2 <sup>nd</sup> level leadership Your role as leader, Manager, Coach Samsung Leadership Pipeline	Transition to 1st level leadership Your role as leader, Manager, Coach Samsung Leadership Pipeline
	Self awareness and development	Your authentic leadership style (as a 3 <sup>rd</sup> Level Leader)	Your authentic leadership style (as a 2 <sup>nd</sup> Level Leader)	Your authentic leadership style Continuous Development
Business Strategy	Environmental change		-X-	-X-
	Vision and Strategy	Strategy thinking skills	-X-	-X-
	Business Opportunities	Identifying opportunities for innovation and change	-X-	-X-

So, in this case study we find that is these leadership competencies, leadership podium programme, leadership accelerator programme and leadership launch programmes are there. Whenever you are having this type of the competency domain whether it is a leadership or the business strategy is there. And you can find out whether the person as a leadership competencies role as a leader is there or not.

And these points which we have talked about the especially the self awareness and development are he is having the authentic leadership style. Now if he has that, then definitely in that case he can role as a leader, manager or the co-Samsung leadership pipeline is there. And the leadership launch programme is there, that is authentic leadership style continues to be development. The business strategies or environmental change according to the environment, vision and strategies, thinking skills and business opportunities for the innovation in change is there.

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Case Study (Cont.)				
Competency Domain	Leadership Competencies	Leadership Podium Programme	Leadership Accelerator Programme	Leadership Launch Programme
Business Operation	Managing performance	Managing performance through polarity Thinking	Managing change in teams	-X-
	Managing Projects and Stakeholders	Upward management	-X-	-X-
	Innovations and change	Driving innovation and creativity	-X-	-X-
Leading Others	High Performing Teams	-X-	Build High Performing teams	Situational leadership
	Developing Individuals	-X-	Coaching skills	
	Motivating and Inspiring	-X-	Motivating and Inspiring others	Individual Motivation
Personal Effectiveness	Relationship: Collaboration and Trust	-X-	Build and environment of trust	Building trust with individuals
	Effective Decision	-X-	-X-	Your circle of influence
	Impact and influence	-X-	-X-	Personal Impact and influence

The competency domains are there which has the business operations again on these all the 3, 4 parameters are there. So, that the competency domain for the leader will be the business operations unless and until you will find it is the leader if it does not have the competency to run that particular the project, then he will not be successful. So, he has to make these changes in the team also if want to accelerate his growth of the project.

And leading others, there is a high performance team, he has to create the high performance teams, developing individuals and motivating and inspiring. Here whenever we talk about how to accelerate this programme? Then what we learned from this case study is, that is the build a high performance team, coaching skills, motivating in inspiring others are there.

Here the last point is very, very important; there is a personal effectiveness in this slide that is about the relation collaboration and trust. Unless and until there is not a personal effectiveness, then it will not be successful, the effective decision impacted, influence will be important. So, here these building trusts, that will create the more and more about the personal effectiveness is there.

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**Research Paper**

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**The effects of core self-evaluations and transformational leadership on organizational commitment**

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**Purpose**

- The primary purpose of this study is to examine the effects of employees' core self-evaluations and perceived transformational leadership of their supervisors on organizational commitment. We also investigated the interaction effect of core self-evaluations and perceived transformational leadership on organizational commitment.

As usual you will find this is the research paper, the effects of the course of evaluations and transformational leadership on organizational commitment. Transformational Leaderships are there, supervisor's organizational comment is there.

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**Research Paper**

**Design/methodology/approach**

- Subjects were drawn from a Fortune Global 500 company in Korea. Descriptive statistics and hierarchical multiple regression analyses were used to explain the variance in organizational commitment.

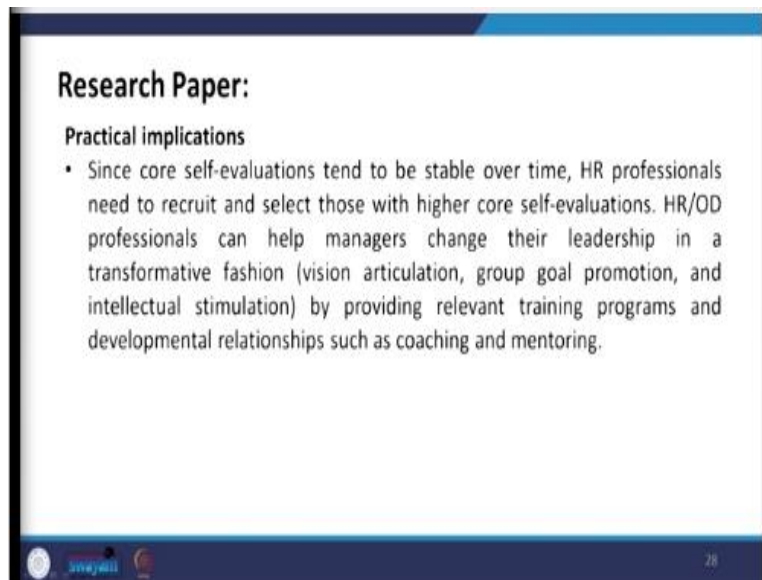
**Findings**

- Core self-evaluations and transformational leadership positively influenced employees' organizational commitment. In terms of effect size, organizational commitment was more related to transformational leadership than core self-evaluations. As for transformational leadership, employees exhibited the highest organizational commitment when their leaders articulated the vision, promoted group goals, and provided intellectual stimulation.

And here you will find that the methodologies is about the global 500 companies in Korea and what is the finding? Finding is core self evaluations and transformational leadership positively influence the employees organizational commitment. So, therefore in that case if the leaders are with the transformational leadership style, they will be able to create the commitment of the employees for the organization.

In terms of the effect size organizational commitment was more related to the transformational leadership than the core self evaluations is there. So, therefore it is the leader's responsibility to be having the transformational leadership for the creating of the employees organizational commitment is there. Leaders articulated the vision and promoted the group goals and provided the intellectual stimulations.

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Then they are able to create their particular employee organizational commitment. Since core self-evaluations tend to be stable over time, HR professionals need to recruit and select those with higher core self-evaluation. HR and OD professionals can help managers change their leadership in a transformative fashion. So, the message is here is that is that their current situation the leaders are required to develop the transformational leadership style. Relating training programmes and development relationships such as the coaching and mentoring is there.

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**BOOK RECOMMENDATION**

**Spirit of Leadership: Cultivating the Attributes That Influence Human Action**

**Publisher:** Whitaker House; A Rnate ed. edition  
(6 March 2018)

**Authors:** Myles Munroe

**Language:** English

**Paperback:** 300 Pages

**ISBN:** 1641230266

**ISBN13:** 1641230266

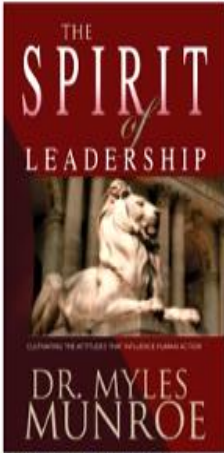


Image Source: <https://www.amazon.in/Spirit-Leadership-Cultivating-Attributes-Influence/dp/1641230266>

The books which are referred for these particular sessions that is about the spirit leadership by the Myles Munroe is there. And here you were born to lead then the contrary to popular opinion leadership is not meant for an elite group of people.

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**BOOK RECOMMENDATION**

- **You were born to lead. Now it's time to become a leader.** Leaders may be found in boardrooms, but they may also be found in schools, and organizations—anywhere people interact, nurture, create, or build.
- Contrary to popular opinion, **leadership is not meant for an elite group of people** who, by fate or accident, become leaders while everyone else is consigned to being a lifelong follower, author reports that while **every person possesses the potential of leadership**, many do not understand how to cultivate the leadership nature and how to apply it to their lives.
- In *The Spirit of Leadership*, Dr. Munroe defines the unique attitudes that all effective leaders exhibit, explains how to eliminate hindrances to your leadership abilities, and helps you to fulfill your particular calling in life.

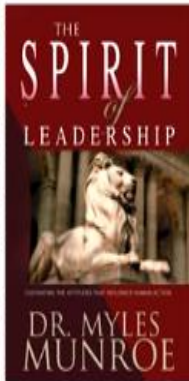


Image Source: <https://www.amazon.in/Spirit-Leadership-Cultivating-Attributes-Influence/dp/1641230266>

So, therefore every person possesses the potential of leadership, this is the very big statement. And in the spirit of leadership only defines the unique attitudes that all effective leaders exhibit, explain, how to eliminate hindrances to your leadership abilities and helps you to fulfill your particular calling in life is there.

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- <https://leadershipbooks.store/products/the-spirit-of-leadership-cultivating-the-attributes-that-influence-human-action>

So, these are the certain references for your further readings which you can refer and develop the more concept as per your convenience. This is all about that is a leadership attributes and I am sure by adopting these leadership attributes, you will be having the successful leadership. Thank you.